

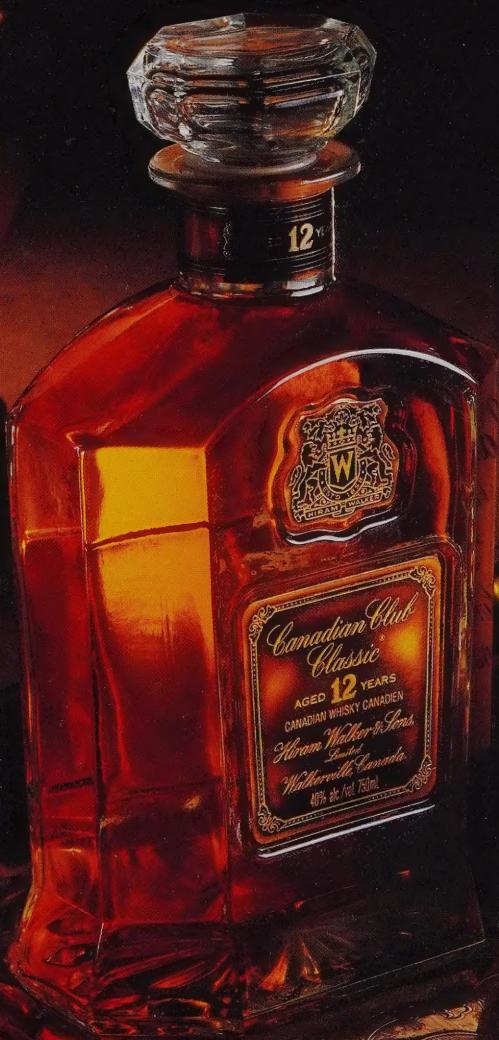
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## Hiram Walker Resources Ltd.



### Annual Report 1984





## HIRAM WALKER RESOURCES LTD.

1 First Canadian Place, Suite 600 P.O. Box 33 Toronto, Ontario M5X 1A9

December 27, 1984

To the Shareholders of  
Hiram Walker Resources Ltd.:

We are pleased to invite you to be with us for the Annual Meeting of Shareholders of Hiram Walker Resources Ltd. to be held in the Canadian Room of the Royal York Hotel, 100 Front Street West, Toronto, Ontario, on Wednesday, February 13, 1985, at 11:00 a.m.

The items of business to be considered at this meeting are listed in the Notice of Meeting and described more fully in the attached Management Information Circular and Proxy Statement.

We hope you will attend this meeting. Whether or not you are able to attend personally, you are requested to sign, date and return your proxy as soon as conveniently possible. It is important that your shares be represented at the meeting, regardless of the number you hold.

Yours truly,

A. E. DOWNING  
*Chairman*





# HIRAM WALKER RESOURCES LTD.

1 First Canadian Place, Suite 600 P.O. Box 33 Toronto, Ontario M5X 1A9

## Notice of Meeting of Holders of Common Shares, 7½% Voting Preference Shares and Second Series Class D Shares

Notice is hereby given that the Annual Meeting of the holders of Common Shares ("Common Shares"), 7½% Cumulative Convertible Redeemable Voting Preference Shares Class D, First Series ("7½% Voting Preference Shares") and Class D Preference Shares, Second Series ("Second Series Class D Shares") of Hiram Walker Resources Ltd. (the "Company") will be held in the Canadian Room of the Royal York Hotel, 100 Front Street West, Toronto, Ontario, on Wednesday, February 13, 1985, at the hour of 11:00 o'clock a.m. for the following purposes:

- (i) to receive the Consolidated Financial Statements of Hiram Walker Resources Ltd. for the year ended September 30, 1984 and the Auditors' Report on the Consolidated Financial Statements;
- (ii) to elect directors to serve for the ensuing year;
- (iii) to appoint auditors and to authorize the directors to fix their remuneration; and
- (iv) to transact such other business as may properly come before the meeting or any adjournment or adjournments thereof.

Shareholders are invited to attend the meeting. Only shareholders of record at the close of business on December 27, 1984, will be entitled to vote at the meeting except to the extent that a person has transferred any shares after that date and the new holder of such shares establishes proper ownership and requests not later than February 1, 1985, to be included in the list of shareholders for the meeting.

A Management Information Circular and Proxy Statement accompanies this Notice of Meeting.

Dated at Toronto this 27th day of December, 1984.

By Order of the Board,

E. W. H. TREMAIN  
*Vice President and Secretary*

### Note:

A form of proxy is enclosed. Shareholders are requested to date, sign and return the enclosed form of proxy for use at the meeting whether or not you are able to attend personally. To be effective, proxies must be received before 9:30 o'clock a.m. Toronto time on February 13, 1985, by Canada Permanent Trust Company, 20 Eglinton Avenue West, Toronto, Ontario, M4R 2E2, or be presented at the meeting.





# HIRAM WALKER RESOURCES LTD.

1 First Canadian Place, Suite 600 P.O. Box 33 Toronto, Ontario M5X 1A9

## Management Information Circular and Proxy Statement

### GENERAL INFORMATION

This Management Information Circular and Proxy Statement (the "Circular") is furnished in connection with the solicitation of proxies by and on behalf of the Management of HIRAM WALKER RESOURCES LTD. (the "Company") for use at the Annual Meeting of Shareholders (the "Meeting") of the Company to be held on Wednesday, February 13, 1985, for the purposes set out in the accompanying Notice of Meeting. Except as otherwise stated, the information contained herein is given as of November 30, 1984. It is anticipated that copies of the Circular will be distributed to shareholders on or before December 31, 1984.

The solicitation will be primarily by mail but proxies may also be solicited personally or by telephone by employees of the Company or by such agents as the Company may appoint. The cost of solicitation will be borne by the Company.

**To be effective, proxies must be received by Canada Permanent Trust Company before the time specified in the Notice of Meeting.**

The Annual Report of the Company for the fiscal year ended September 30, 1984, including financial statements, accompanies this Circular, and such financial statements are incorporated herein by reference.

No person is authorized to give any information or to make any representations other than those contained in this Circular and, if given or made, such information must not be relied upon as having been authorized.

In this Circular, Hiram Walker Resources Ltd. is sometimes referred to as the Company; Hiram Walker-Gooderham & Worts Limited is sometimes referred to as HW-GW; Home Oil Company Limited is sometimes referred to as Home; The Consumers' Gas Company Ltd. is sometimes referred to as Consumers'; and Interprovincial Pipe Line Limited is sometimes referred to as Interprovincial. HW-GW, Home and Consumers' are subsidiaries of the Company.

### MATTERS OF PARTICULAR INTEREST TO UNITED STATES SHAREHOLDERS

This Management Information Circular and Proxy Statement is furnished in connection with the solicitation of proxies on behalf of the Board of Directors of Hiram Walker Resources Ltd.

#### Exchange Rates for Canadian Dollars

All dollar amounts in this document are expressed in Canadian dollars, unless otherwise stated. The exchange rate between the Canadian (Cdn.) dollar and the United States (U.S.) dollar is not fixed. The high and low noon day rates for the Canadian dollar as recorded by the Federal Reserve Bank of New York for the year ended September 30, 1984 were \$.8054 and \$.7492 U.S. (\$1 U.S. equals \$1.2416 Cdn. and \$1 U.S. equals \$1.3348 Cdn., respectively) and for the period October 1, 1984 to November 30, 1984 were \$.7638 and \$.7528 U.S. (\$1 U.S. equals \$1.3092 Cdn. and \$1 U.S. equals \$1.3284 Cdn., respectively). On November 30, 1984, the exchange rate was \$.7552 U.S. (\$1 U.S. equals \$1.3242 Cdn.).

## MANAGEMENT INFORMATION CIRCULAR AND PROXY STATEMENT

### Table of Contents

	Page
<b>Appointment of Proxy and Discretionary Authority .....</b>	6
<b>Revocability of Proxy .....</b>	6
<b>Voting Shares .....</b>	7
<b>Particulars of Matters to be Acted Upon at the Meeting .....</b>	7
Election of Directors .....	7
Nominees for Election as Directors .....	7
Remuneration of Directors for Attendance at Board and Committee Meetings .....	12
Board and Committees .....	12
Appointment of Auditors .....	12
<b>Remuneration and Other Information .....</b>	13
Remuneration of Directors and Officers .....	13
Bonus, Option and Other Remuneration Plans .....	14
Company Share Option Plan .....	14
Incentive Plans .....	14
Stock Purchase and Savings Plans .....	14
Pension Plans .....	15
Transactions with Directors, Officers and Associates .....	15
Indebtedness of Directors and Senior Officers .....	15
Directors and Officers Insurance and Indemnification .....	16
<b>1986 Annual Meeting of Shareholders .....</b>	16
<b>Directors' Approval .....</b>	16

### APPOINTMENT OF PROXY AND DISCRETIONARY AUTHORITY

A shareholder has the right to appoint a person (who need not be a shareholder of the Company), other than persons designated in the form of proxy accompanying this Circular, as nominee to attend and act for and on behalf of such shareholder at the Meeting and may exercise such right by inserting the name of such person in the blank space provided in the proxy form. If a shareholder appoints a person designated in the form of proxy as nominee and does not direct the said nominee to vote either in favour of, or against, or abstain on, a matter or matters with respect to which an opportunity to specify how the shares registered in the name of such shareholder shall be voted, the proxy shall be voted in favour of such matter or matters.

The enclosed proxy confers discretionary authority upon the proxy nominees with respect to amendments or variations to the matters identified in the Notice of Meeting and other matters which may properly come before the Meeting.

The shares represented by proxy at the Meeting will be voted or withheld from voting in accordance with the instructions of the shareholder on any ballot that may be called for and, where the person whose proxy is solicited specified a choice with respect to any matter to be voted upon, the shares shall be voted in accordance with the specifications so made.

Management knows of no matters to come before the Meeting other than the matters referred to in the accompanying Notice of Meeting. However, if any other matters which are not now known to Management should properly come before the Meeting, the shares represented by proxies in favour of Management nominees will be voted on such matters in accordance with the best judgement of the proxy nominee.

### REVOCABILITY OF PROXY

Proxies given by shareholders may be revoked at any time prior to their use by instrument in writing executed by the shareholder or by his attorney authorized in writing or, if the shareholder is a corporation, under its corporate seal or by an officer or attorney thereof duly authorized, and deposited either at the Head Office of the Company at any time up to and including 5:00 o'clock p.m. on the last business day preceding the day of the Meeting or any adjournment thereof, or with the Chairman of the Meeting on the day of the Meeting or any adjournment thereof, or in any other manner permitted by law, including, without limitation, personal attendance at the Meeting.

## VOTING SHARES

On November 30, 1984, 73,181,279 Common Shares ("Common Shares"), 14,009,654 7½% Cumulative Convertible Redeemable Voting Preference Shares Class D, First Series, ("7½% Voting Preference Shares") and 13,600,000 Class D Preference Shares, Second Series ("Second Series Class D Shares") of the Company were outstanding. The Common Shares, 7½% Voting Preference Shares and Second Series Class D Shares entitle the holders of record thereof on December 27, 1984, to one vote per share at the Annual Meeting except to the extent that a person has transferred any shares after the record date and the new holder of such shares establishes proper ownership and requests not later than February 1, 1985, to be included in the list of shareholders for the Meeting.

Interprovincial Pipe Line Limited, Post Office Box 48, 1 First Canadian Place, Toronto, Ontario, M5X 1A9 beneficially owns all 13,600,000 Second Series Class D Shares outstanding which represent 13.5 percent of the voting shares presently outstanding. (The Company owns 34% of Interprovincial.)

Olympia & York Developments Limited, Post Office Box 20, 32nd Floor, 1 First Canadian Place, Toronto, Ontario, M5X 1B5 and its affiliates (collectively "Olympia & York") beneficially own 9,433,653 Common Shares (which represent 12.9 percent of the Common Shares outstanding), 48,350 (1986) Warrants to purchase Common Shares at \$31.50 (which represent 2.4 percent of the 1986 Warrants outstanding), and 67,900 (1988) Warrants to purchase Common Shares at \$32.50 (which represent 1.3 percent of the 1988 Warrants outstanding). Assuming full conversion of the Olympia & York holdings into Common Shares, its ownership would total 9,549,903 Common Shares which would represent 9.5 percent of the voting shares presently outstanding. Olympia & York has stated that it has sole voting power over these shares and has indicated that these shares were acquired for investment purposes.

Caisse de dépôt et placement du Québec, ("Caisse") 1981, Avenue McGill College, Montreal, (Quebec) H3A 3C7 beneficially owns 4,000,229 Common Shares (which represent 5.5 percent of the Common Shares outstanding and 4.0 percent of the voting shares presently outstanding). Caisse has stated that these shares were acquired for investment purposes.

To the knowledge of the directors and officers of the Company, no other person owns or exercises control or direction over voting securities of the Company carrying more than five percent of the votes attached to such securities.

## PARTICULARS OF MATTERS TO BE ACTED UPON AT THE MEETING

### Election of Directors

The 20 persons whose names are set out below are nominated for election as directors of the Company to serve until the next Annual Meeting of Shareholders or until their successors are elected or appointed. Shares represented by proxies in favour of Management nominees will be voted in favour of the election of such persons. In the event that any vacancies occur in the slate of such nominees, the discretionary authority conferred by the proxies appointing Management nominees will be exercised to vote such proxies for the election of any other person or persons nominated by Management. The Company, however, does not anticipate any such occurrence.

### Nominees for Election as Directors

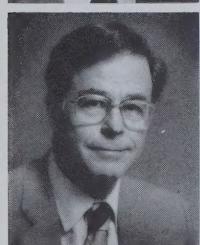
The following are the nominees for election as directors of the Company.(1)

#### Securities of the Company(2)



RICHARD E. CROSS: Director  
Company director since 1981; HW-GW  
director since 1959;  
Age 74.  
Counsel to the law firm of Cross, Wrock,  
Miller & Vieson, for more than five years.

Common Shares 2,750



ALFRED E. DOWNING: Director,  
Chairman, President and Chief Executive Officer (3)(5)  
Company director since 1981; HW-GW  
director since 1971;  
Age 61.  
Chairman, President and Chief Executive Officer  
since February 1984; and President of HW-GW  
for more than five years prior thereto.

Common Shares 52,041

**Securities of the Company(2)**



**CHARLES T. FISHER, III:** Director  
Company director since 1981; HW-GW  
director since 1967;  
Age 55.  
Chairman and President of National Bank of Detroit  
since 1982 and President for more than three years prior  
thereto.

Common Shares 550



**W. DOUGLAS H. GARDINER:** Director  
Company director since February 1984;  
Age 67.  
President of W.D.H.G. Financial Associates Ltd.  
(financial consulting) since 1980;  
Vice-Chairman, The Royal Bank of Canada for more  
than one year prior thereto.

Common Shares 200



**GORDON C. GRAY:** Director  
Company director since 1981; Consumers'  
director from 1978 to 1982;  
Age 57.  
Chairman and Chief Executive Officer of  
A. E. LePage Limited (real estate) since 1979.

7½% Voting Preference  
Shares 2,500



**RICHARD F. HASKAYNE:** Director and  
Executive Vice President (3)(4)  
Company director since 1982;  
Home director since 1982;  
Age 49.  
President of Home since 1982; President of Hudson's Bay  
Oil and Gas Company Limited from 1980 to 1981 and  
associated with such company for more than one year  
prior thereto.

Common Shares 20,168



**H. CLIFFORD HATCH:** Director and Chairman  
of the Executive Committee (3)(4)  
Company director since 1981; HW-GW director since 1946;  
Age 68.  
Chairman, President and Chief Executive Officer from 1982  
to 1984, Chairman for two years prior thereto; and  
Chairman of HW-GW for more than one year prior thereto.

Common Shares 391,175



**H. CLIFFORD HATCH, JR.:** Director and Executive Vice  
President(3)(4)(5)  
Company director since 1981; HW-GW director since 1980;  
Age 42.  
President of HW-GW since February 1984 and Vice-President  
of HW-GW, for more than four years prior thereto.

Common Shares 31,950

Securities of the Company(2)

Nil



**ROBERT S. HURLBUT:** Director /  
Company director since 1981; Consumers' director since 1976;  
Age 60.  
Chairman of General Foods, Inc. (food processing)  
for more than five years.



**HENRY N. R. JACKMAN:** Director(4)(6)  
Company director since 1981;  
Home director during 1979;  
Age 52.  
Chairman of The Empire Life Insurance Company  
for more than five years.



**LUCILLE M. JOHNSTONE:** Director  
Company director since November 1984;  
Age 60.  
Senior Vice-President, Administration, & Secretary of  
RivTow Straits Limited (marine transportation) for more  
than five years.



**ALLEN T. LAMBERT:** Director(3)  
Company director since 1981; HW-GW director since 1969;  
Age 72.  
Chairman of Trilon Financial Corporation (financial services)  
since 1982; and a Corporate Director for more than three  
years prior thereto.



**PETER L. P. MACDONNELL, Q.C.:** Director  
Company director since 1981;  
Home director from 1975 to 1979;  
Age 65.  
Partner in the law firm of Milner & Steer for more  
than five years.



**ROBERT W. MARTIN:** Director and  
Executive Vice President(6)  
Company director since February 1984;  
Consumers' director since 1980;  
Age 48.  
President of Consumers' since 1981  
and associated with Consumers' for more than two years  
prior thereto.

Common Shares 93,600  
14.16% Preference  
Shares 124,000  
9½% Convertible Preference  
Shares 32,000  
7½% Voting Preference  
Shares 131,480  
(1986) Warrants 16,000  
(1988) Warrants 128,000

Nil

Common Shares 19,834

Common Shares 775

Common Shares 4,347

**Securities of the Company(2)**



**EDMOND G. ODETTE:** Director (3)(4)  
Company director since 1981; HW-GW  
director since 1978;  
Age 58.  
President of Eastern Construction  
Company Limited for more than five years.

Common Shares 53,965



**STANLEY G. OLSON:** Director  
Company director since 1981;  
Age 66.  
Corporate director since 1980; Senior Advisor  
to the Deputy Chairman of Conoco Inc. (diversified oil and  
gas company) during 1980; and President  
and Chief Executive Officer of Hudson's Bay Oil and Gas  
Company Limited for more than one year prior thereto.

Common Shares 100



**JOHN T. SAPIENZA:** Director  
Company director since 1981; HW-GW  
director since 1971;  
Age 71.  
Partner in the law firm of Covington & Burling  
for more than five years.

Common Shares 4,125



**ROBERT C. SCRIVENER:** Director (6)  
Company director since 1981; HW-GW  
director since 1975;  
Age 69.  
Corporate director since 1979.

Common Shares 550



**NOAH TORNO, M.B.E.:** Director (3)(6)  
Company director since 1981; Consumers'  
director from 1963 to 1983;  
Age 74.  
Corporate Director since 1979;  
and Chairman of Cygnus Corporation Limited during 1979.

Common Shares 14,000



**WILLIAM P. WILDER:** Director(3)(6)  
Company director since 1981; Consumers' director since 1979;  
Age 62.  
President and Chief Executive Officer from 1979 to 1982;  
Deputy Chairman from 1982 to February 1984; and  
Chairman of Consumers' since 1981.

Common Shares 40,634  
7½% Voting Preference  
Shares 30,000

All directors, nominees for election as directors, and senior officers as a group (of which there are 24) and their associates hold 754,453 (1.0 percent of the outstanding) Common Shares, 124,000 (6.2 percent of the outstanding) 14.16% Preference Shares, 32,000 (0.8 percent of the outstanding) 9½% Convertible Preference Shares, 164,004 (1.2 percent of the outstanding) 7½% Voting Preference Shares, 16,000 (0.8 percent of the outstanding) (1986) Warrants and 128,000 (2.4 percent of the outstanding) (1988) Warrants.(2)(3)(4)(5)(6)(7).

No director or senior officer of the Company with the exception of Mr. Jackman as indicated in Note (4) below, owns beneficially more than one percent of any class of outstanding equity securities or voting securities of the Company, or of any subsidiary of the Company.

- (1) All such persons are Canadian citizens with the exception of Messrs. Cross, Fisher, Olson and Sapienza who are citizens of the United States. Mr. Hatch is the father of Mr. Hatch, Jr.
- (2) The above table includes shares of each class and warrants as to which the nominee exercises, as of September 30, 1984, sole or shared voting or dispositive power either directly or through companies or foundations of which they are directors and/or officers, and options to purchase shares of the Company exercisable within 60 days, as reported to the Company by each nominee.
- (3) The above table includes securities of the Company owned beneficially by or for the benefit of members of the families (in which case beneficial ownership may have been disclaimed) of directors and senior officers, as follows: Mr. Downing – 55 Common Shares; Mr. Haskayne – 1,000 Common Shares; Mr. Hatch, – 20,000 Common Shares; Mr. Hatch, Jr. – 759 Common Shares; Mr. Lambert – 6,600 Common Shares; Mr. Odette – 14,882 Common Shares; Mr. Torno – 4,000 Common Shares; Mr. Wilder – 5,000 7½% Preference Shares; all directors, nominees for election as directors, and senior officers as a group – 52,287 Common Shares and 5,024 7½% Voting Preference Shares.
- (4) The above table includes securities of the Company owned by companies, foundations or trusts of which the following persons are directors, officers, owners (to varying degrees), trustees and/or beneficiaries: Mr. Haskayne – 1,000 Common Shares; Mr. Hatch, – 354,675 Common Shares; Mr. Hatch, Jr. – 27,500 Common Shares; Mr. Jackman – 93,600 Common Shares, 124,000 14.16% Preference Shares, 32,000 9½% Convertible Preference Shares, 131,480 7½% Voting Preference Shares, 16,000 (1986) Warrants and 128,000 (1988) Warrants; Mr. Odette – 39,083 Common Shares; all directors, nominees for election as directors and senior officers as a group – 516,358 Common Shares, 124,000 14.16% Preference Shares, 32,000 9½% Convertible Preference Shares, 131,480 7½% Voting Preference Shares, 16,000 (1986) Warrants and 128,000 (1988) Warrants.
- (5) Voting common shares of Corby Distilleries Limited, a partially-owned subsidiary of the Company, are beneficially owned by the following or by members of their families: Mr. Downing – 200; Mr. Hatch, Jr. – 1,006; all directors, nominees for election as directors, and senior officers as a group – 1,206.
- (6) Equity securities of Consumers', a partially-owned subsidiary of the Company, are beneficially owned by the following persons or for the benefit of their families or by companies of which they are directors: Mr. Jackman – 50,000 common shares, 30,700 9¼% preference shares and 1,000 Group 5 preference shares; Mr. Martin – 4,452 common shares and 12,000 8½% preference shares; Mr. Scrivener – 200 common shares and 200 warrants to purchase common shares; Mr. Torno – 6,500 13¼% preference shares; Mr. Wilder – 1,111 common shares; all directors, nominees for election as directors, and senior officers as a group – 56,563 common shares, 31,000 9¼% preference shares, 12,000 8½% preference shares, 1,000 Group 5 preference shares, 200 warrants to purchase common shares and 6,500 13¼% preference shares.
- (7) The definition of senior officer for reporting purposes in Ontario is consistent with the definition of officer for reporting purposes in the U.S.

None of the directors listed above holds directorships in any company, other than a subsidiary of the Company, with a class of securities registered pursuant to Section 12 of the United States Securities Exchange Act of 1934 or which is subject to the requirements of Section 15(d) of such Act or which is registered as an investment company under the United States Investment Company Act of 1940, except as follows:

<u>Name of Director</u>	<u>Name of Companies in which such Directorship held</u>
Mr. Cross .....	The Manufacturers Life Insurance Company
Mr. Downing .....	Interprovincial
Mr. Fisher.....	AMR Corporation (American Airlines), The Detroit Edison Company, General Motors Corporation, NBD Bancorp, Inc. and National Bank of Detroit
Mr. Gardiner.....	Interprovincial
Mr. Gray.....	Rio Algom Limited, McDonald's Corporation and Rogers Cablesystems Inc.

Name of Director	Name of Companies in which such Directorship held
Mr. Haskayne .....	The Manufacturers Life Insurance Company and Interprovincial
Mr. Hatch .....	Bell Canada Enterprises Inc.
Mr. Hurlbut .....	Northern Telecom Limited and Rio Algom Limited
Mr. Jackman .....	TransOhio Financial Corporation Inc. and Massey-Ferguson Ltd.
Mr. Lambert .....	Dome Mines Limited, Dome Petroleum Ltd., Hudson's Bay Mining and Smelting Co. Ltd., Inspiration Resources Corporation and PanAmerican Banks Inc.
Mr. Macdonnell .....	IU International Corporation and Echo Bay Mines Ltd.
Mr. Sapienza .....	Wyman-Gordon Company
Mr. Scrivener .....	Northern Telecom Ltd., United States Steel Corp., Caterpillar Tractor Co. and Commerce Union Corp.

#### **Remuneration of Directors for Attendance at Board and Committee Meetings**

The Company pays directors' fees in the amount of \$15,000 annually per director. A director is paid a meeting fee of \$500 for each meeting of the Board or a committee thereof attended by him and is compensated for his incidental out-of-pocket expenses. A director is paid in addition \$2,500 annually as a member of any committee of the Board of Directors and \$1,500 as Chairman of any such committee. All such amounts are paid in Canadian dollars to directors who are Canadian residents and in United States dollars to directors who are residents of the United States. Directors who are also employees receive no remuneration for serving as a Director of the Company.

#### **Board and Committees**

The Executive Committee comprises Messrs. Hatch, Downing, Gray, Jackman, Lambert, Torno and Wilder. The Executive Committee held seven meetings during the year ended September 30, 1984. Between meetings of the Board, the Executive Committee exercises all the powers of the Board, except such powers as by law must be exercised by the Board itself. The Executive Committee also acts as the Nominating Committee of the Board. In this role as Nominating Committee, the Executive Committee considers, for election as director, nominees recommended by members of the Board and nominees recommended by the shareholders upon such shareholder's written request submitted in a timely manner to the Company at its head office. In addition, the Executive Committee makes recommendations with regard to the renomination of directors previously elected.

The Audit Committee, comprising Messrs. Gray, Hurlbut and Odette, held three meetings during the year ended September 30, 1984. The function of the Audit Committee is to recommend the firm or firms of chartered accountants to be proposed for appointment as auditors by the shareholders, to review the scope of work to be done by both external and internal auditors and the results thereof, to make recommendations to the Board as to actions required with respect to items arising out of such audits as are deemed appropriate, to review the annual financial statements and audit report before they are submitted to the Board for approval and to review the adequacy of financial controls.

The Management Resources and Compensation Committee, comprising Messrs. Torno, Cross, Hurlbut, Olson and Scrivener held four meetings during the year ended September 30, 1984. The function of this Committee is to review the compensation programmes and make recommendations thereon to the Board and to review and make recommendations relating to management succession.

The Pension Committee, comprising Messrs. Lambert, Jackman and Wilder, held four meetings during the year ended September 30, 1984. The function of the Pension Committee is to assist the Board in its fiduciary responsibilities with regard to the investment management of pension funds of the Company's subsidiaries and to make recommendations to the Board relating thereto as well as with regard to pension benefits.

There were seven meetings of the Board during the year ended September 30, 1984. All members of the Board who are nominated for re-election have attended at least 75 percent of the total of the meetings of the Board and Committees of the Board of which they were members during the year with the exception of Mr. Jackman who attended 57 percent of the meetings.

#### **Appointment of Auditors**

Price Waterhouse, Chartered Accountants, have been auditors of HW-GW for many years and of the Company since 1981.

Representatives of Price Waterhouse are expected to be present at the meeting with the opportunity to make a statement if they so desire and to respond to appropriate questions.

Shares represented by proxies in favour of management nominees will be voted in favour of the appointment of Price Waterhouse as auditors of the Company and the authorization of the directors to fix their remuneration.

## REMUNERATION AND OTHER INFORMATION

### Remuneration of Directors and Officers

To satisfy statutory requirements of both Canada and the United States, the following tables present forms of compensation and measurable benefits paid to directors and officers of the Company in respect of the fiscal year ended September 30, 1984, most of which are made available generally to major groups of Company employees:

	<b>Nature of Remuneration</b>		
	<b>From Office, Employment and Employer Contributions (Aggregate)</b>	<b>Cost of Pension Benefits (Aggregate)</b>	<b>Other (Aggregate)</b>
<b>Directors (Total number: 20)</b>			
From Company and wholly-owned subsidiaries .....	\$ 344,024	\$ —	\$ —
From partially-owned subsidiaries:			
The Consumers' Gas Company Ltd., Scurry-Rainbow Oil Limited and Corby Distilleries Limited .....	\$ 62,608	\$ —	\$ —
Total .....	<u>\$ 406,632</u>	<u>\$ —</u>	<u>\$ —</u>
<b>Five Senior Officers</b>			
From Company and wholly-owned subsidiaries .....	\$1,451,688	\$ 428,976	\$ —
From partially-owned subsidiaries:			
The Consumers' Gas Company Ltd., Scurry-Rainbow Oil Limited and Corby Distilleries Limited .....	\$ 269,458 <sup>(1)</sup>	\$ 85,789	\$ —
Total .....	<u>\$1,721,146</u>	<u>\$ 514,765</u>	<u>\$ —</u>
<b>Officers with remuneration over \$50,000 (Total number: 10)</b>			
From Company and wholly-owned subsidiaries .....	\$1,992,816	\$ 748,930	\$ —
From partially-owned subsidiaries:			
The Consumers' Gas Company Ltd., Scurry-Rainbow Oil Limited and Corby Distilleries Limited .....	\$ 331,965 <sup>(1)</sup>	\$ 89,504	\$ —
Total .....	<u>\$2,324,781</u>	<u>\$ 838,434</u>	<u>\$ —</u>

The following table sets forth the remuneration paid by the Company and its subsidiaries for services rendered to the Company in all capacities during the year ended September 30, 1984, to each of the five highest paid executive officers of the Company and to all executive officers of the Company as a group, whose aggregate remuneration exceeds \$50,000.

<b>Name</b>	<b>Capacities in which served</b>	<b>Cash Compensation</b>
A. E. Downing .....	Chairman, President, Chief Executive Officer and Director .....	\$ 442,033
R. F. Haskayne .....	Executive Vice President and Director .....	\$ 360,808
A. R. McCallum .....	Senior Vice President and Chief Financial Officer....	\$ 287,324
H. C. Hatch, Jr. ....	Executive Vice President and Director .....	\$ 283,270
R. W. Martin .....	Executive Vice President and Director .....	\$ 245,250 <sup>(1)</sup>
All executive officers as a group (of which there were 10).....		\$2,202,772

(1) Excludes an incentive payment of \$50,000 relating to 1983.

## Bonus, Option and Other Remuneration Plans

### Company Share Option Plan

The Hiram Walker Resources Ltd. Share Option Plan ("Share Option Plan") was approved by the shareholders on February 4, 1981. The Share Option Plan provides for the granting of options to employees to purchase Common Shares of the Company at prices equal, in the discretion of the Executive Committee, either to the market value of the Common Shares on the date of grant or on any date within a 30-day period before or after the date of grant or the average market value of the Common Shares over a specified period within such 30-day period. Since February, 1983, the Share Option Plan has also provided for the granting of options as incentive stock options under the United States Internal Revenue Code. Only certain key employees of the Company and its subsidiaries are eligible to receive options under the Share Option Plan. As at September 30, 1984, options to acquire 1,111,695 unissued Common Shares were outstanding and held in the aggregate by approximately 326 employees. The Share Option Plan also provides for the granting of options to purchase an additional 2,928,195 Common Shares.

The following tabulations show as to certain executive officers and as to all executive officers as a group, for the various stock option plans of the Company and its subsidiaries: (i) the number of shares covered by options granted during the period October 1, 1983, through September 30, 1984; (ii) the number of shares acquired during such period through the exercise of options granted during or prior to such period; and (iii) the number of shares subject to all unexercised options held as of September 30, 1984.

	<u>A. E. Downing</u>	<u>R. F. Haskayne</u>	<u>H. C. Hatch, Jr.</u>	<u>A. R. McCallum</u>	<u>R. W. Martin(2)</u>	<u>All executive officers as a group</u>
Options Granted Oct. 1/83 to Sept. 30/84						
Number of Common Shares <sup>(1)</sup> .....	30,000	—	15,000	9,000	—	66,000
Options Exercised Oct. 1/83 to Sept. 30/84						
Number of Common Shares.....	—	15,000	—	—	—	—
Average Exercise Price .....	—	\$ 23½	—	—	—	—
Net Value (market value less option price).....	—	\$ 1,875	—	—	—	—

- (1) These options were granted on February 22, 1984 and expire on February 22, 1994 unless employment is earlier terminated and are exercisable at an exercise price of \$25½. The sale price of the Common Shares on the Toronto Stock Exchange during each of the four calendar quarters ended September 30, 1984 ranged from \$25½ to \$29¼, \$23½ to \$28½, \$21 to \$24½ and \$20½ to \$25¼, respectively.
- (2) Mr. Martin participates in the Consumers' Share Option Plan under which no options were granted during the year ended September 30, 1984.

### Incentive Plans

The Company and certain of its subsidiaries each maintain incentive plans for executive officers and key employees designated by the appropriate management resource and compensation committees. Payments pursuant to the plans are fully discretionary and based upon the results of operations or the achieving of certain financial objectives.

During the past fiscal year, the Company and its subsidiaries accrued for or made payments under these plans as follows: \$85,367 to Mr. Downing, \$81,225 to Mr. Haskayne, \$62,325 to Mr. McCallum, \$43,020 to Mr. Hatch, Jr., \$58,000 to Mr. Martin, \$81,161 to all other executive officers as a group. In addition, Mr. Martin was paid \$50,000 relating to the year ended September 30, 1983.

### Stock Purchase and Savings Plans

The Company and certain of its subsidiaries each maintain Stock Purchase and Savings Plans (the "Plans") covering a majority of the Company's and its subsidiaries' employees. Participation in the Plans by an employee is entirely voluntary and each participating employee is permitted to make a contribution of not more than five percent

or six percent, depending on the particular Plan, of his or her monthly compensation to the Plan. The employer of a participating employee also makes monthly contributions to the Plan on behalf of the participating employee equal to a certain percentage of the employee's monthly contributions. The percentage is determined by the Company in its sole discretion, but does not exceed 100 percent of the participating employee's contribution. Employee contributions are invested in an income fund, the Company's Common Shares, or a combination thereof as designated by the employee. Employer contributions are invested in the Company's Common Shares and are subject to certain vesting provisions.

Consumers' has a similar Stock Purchase and Savings Plan which is offered to its supervisory employees and which is based on the common shares of Consumers'.

### Pension Plans

The Company's subsidiaries maintain a variety of pension plans in Canada, the United States and other countries. These plans, most of which are trustee plans, cover a majority of the Company's and its subsidiaries' employees. They are funded by Company or subsidiary contributions and in some cases employee contributions and provide pension benefits at normal retirement age. As of September 30, 1984, the following officers had approximately the listed number of years of credited service towards their pension plan: Mr. Downing, 35 years; Mr. Haskayne, 3 years; Mr. Hatch, Jr., 14 years; Mr. McCallum, 19 years and Mr. Martin, 23 years.

The following table shows representative levels of annual pensions provided under the principal pension plans sponsored by the Company's subsidiaries and includes amounts (which offset plan payments) provided by Canada Pension Plan and/or certain other social security benefit programs and are based on specified years of service and the annual average earnings (not including incentive plan payments) of either the highest five years or the highest three years depending on the particular plan.

Annual Average Salary	Pensionable Service		
	15 Years	25 Years	35 Years
\$100,000 .....	\$25,725 – 50,000	\$42,875 – 63,333	\$60,000 – 70,000
\$200,000 .....	25,725 – 100,000	42,875 – 126,666	60,000 – 140,000
\$300,000 .....	25,725 – 150,000	42,875 – 189,999	60,000 – 210,000
\$400,000 .....	25,725 – 200,000	42,875 – 253,333	60,000 – 280,000
\$500,000 .....	25,725 – 250,000	42,875 – 316,666	60,000 – 350,000

### Transactions with Directors, Officers and Associates

During the fiscal year, in the normal course of business, the Company and its subsidiaries were indebted in amounts exceeding five million dollars to the following banks of which the persons listed are directors: The Toronto-Dominion Bank, Messrs. Gray and Hatch; National Bank of Detroit, Mr. Fisher; The Royal Bank of Canada, Messrs. Gardiner, Macdonnell and Wilder; The Canadian Imperial Bank of Commerce, Mr. Scrivener.

John T. Sapienza is a partner of the law firm of Covington & Burling, which was engaged by the Company and its subsidiaries during the last fiscal year.

### Indebtedness of Directors and Senior Officers

Alfred E. Downing, a resident of Toronto, Ontario, was indebted to the Company on account of a non-interest bearing bridge loan in the amount of \$153,000 for the purchase of a home during the year which has since been paid in full. Richard F. Haskayne, a resident of Calgary, Alberta, was indebted to the Company on account of a non-interest bearing loan for the purchase of Common Shares of the Company on exercise of options in the amount of \$348,750 during the year of which \$338,850 was outstanding on November 30, 1984. Archibald R. McCallum, a resident of Toronto, Ontario, was indebted to a subsidiary of the Company on a non-interest bearing housing loan for \$159,000 during the year of which \$134,000 was outstanding on November 30, 1984. William P. Wilder, a resident of Toronto, Ontario, was indebted to the Company on account of a non-interest bearing loan for the purchase of Common Shares of the Company on exercise of options for \$632,400 during the year, of which \$599,400 was outstanding on November 30, 1984. At the time such loans were given, applicable market interest rates ranged from approximately 10 percent to 16 percent. These loans may involve a taxable benefit to the recipients.

### **Directors and Officers Insurance and Indemnification**

The Company has purchased insurance for the benefit of the Company's and its subsidiaries' directors and officers against any liability incurred by them in their capacity as directors and officers, subject to certain limitations contained in the Business Corporations Act (Ontario). The premium which amounts to \$69,750 on an annual basis is paid by the Company. The policy provides coverage of each director and officer of \$50 million, subject to a maximum total liability of \$50 million in any policy year. Each claim is subject to a \$5,000 deductible for each director or officer in respect of each loss and to a \$20,000 deductible in the aggregate for all directors and officers in respect of each loss and to a deductible of \$50,000 in respect of any loss by the Company because of indemnification requirements. The by-laws of the Company provide for the indemnification of directors and officers from and against any liability and costs in respect of any action or suit against them in respect of the execution of their duties of office, subject to the limitations contained in the Business Corporations Act (Ontario).

### **1986 ANNUAL MEETING OF SHAREHOLDERS**

Shareholder proposals must be received by December 3, 1985, to be considered for inclusion in the Management Information Circular and Proxy Statement and form of proxy for the 1986 Annual Meeting of Shareholders, which is expected to be held in February, 1986.

### **DIRECTORS' APPROVAL**

The contents of this Circular and the sending hereof to shareholders of the Company have been approved by the Board of Directors of the Company.

Dated this 27th day of December, 1984.



E. W. H. TREMAIN  
*Vice President and Secretary*

# The year in brief

<b>Financial</b>	<b>1984</b>	<b>1983</b>	<b>1982</b>
(expressed in millions except per share amounts)			
<i>Operations</i>			
Revenue	\$3,676	\$3,403	\$3,360
Operating income	\$ 589	\$ 538	\$ 524
Net income (loss)	\$ 245	\$ 186	\$ (35)
Cash from operations	\$ 518	\$ 664	\$ 485
Capital expenditures	\$ 325	\$ 263	\$ 358
Per share			
Net income (loss), basic	\$ 2.51	\$ 2.03	\$(1.13)
Dividends	\$ 1.32	\$ 1.32	\$ 1.32
<i>Financial position</i>			
Total assets	\$5,331	\$4,840	\$4,964
Shareholders' equity	\$1,994	\$1,624	\$1,703
<b>Operating</b>			
<i>Distilled spirits</i>			
Gross revenue less excise taxes and import duties (millions)	\$1,107	\$1,054	\$1,103
<i>Natural resources</i>			
Crude oil and liquids production (barrels per day)	32,078	31,249	32,934
Natural gas sales (million cubic feet per day)	153	155	190
<i>Gas utility</i>			
Volume of gas sold (billions of cubic feet)	324	284	309
Number of active customers (thousands)	796	760	724

## Corporate profile

The three principal operating companies comprising Hiram Walker Resources Ltd. (the "Company") are among the oldest in Canada in their respective businesses. The historical roots of Hiram Walker-Goodeham & Worts Limited, a distiller, and The Consumers' Gas Company Ltd., a gas utility, each pre-date the 1867 Confederation of Canada. Home Oil Company Limited, an oil and gas exploration and production company, was incorporated in 1925. In 1980, Hiram Walker-Goodeham & Worts merged with Consumers' Gas and Home Oil and subsequently adopted the name Hiram Walker Resources. Common Shares are listed on the Toronto, Montreal and New York stock exchanges. The Company, with executive offices in Toronto, Ontario, employs 10,300 people.

## Index

<i>Report to shareholders</i>	2
<i>Operating review</i>	3
<i>Financial review</i>	10
<i>Responsibility statement</i>	13
<i>Auditors' report</i>	13
<i>Accounting policies</i>	14
<i>Financial statements</i>	15
<i>Five year summary</i>	36
<i>Corporate information</i>	39

# Report to shareholders



Financial results continued to improve in 1984, with net income increasing to \$245 million, or \$2.51 per share, compared with \$186 million, or \$2.03 per share, earned last year. Three factors contributing to the improvement were the healthy performance of the main business lines, the inclusion of the Company's share of earnings of Interprovincial Pipe Line Limited

and the benefit of tax losses previously incurred in the United States natural resources business. It is anticipated that the balance of these prior years' losses will be recovered over the next few years.

The strong competitive position of premium brands, particularly Canadian Club Whisky, Ballantine's Scotch, Courvoisier Cognac and Kahlua Liqueur, contributed to a successful year in the distilled spirits segment. Sales revenue increased and the market share for most major brands was improved or maintained. During the year, the remaining 51 per cent ownership of Tia Maria, an internationally recognized premium liqueur, was acquired and a number of new products were introduced. One of the new products, Häagen-Dazs Cream Liqueur, provides an entry into the imported cream liqueur category, an important part of the United States market. Another, Canadian Club Classic, is a premium 12-year-old Canadian whisky.

The gas utility benefitted from the return to normal weather and greater demand for gas, particularly in the industrial and commercial sectors. The acceptance of gas as a safe, clean and economical fuel continued to attract new customers. The ability to restrain cost increases enabled the utility to enter 1985 without applying for a rate increase.

Substantial progress was made during the year on the program to expand Canadian oil and gas operations, strengthen the United States portion of the business and increase international activities. The number of wells participated in more than doubled to 549, resulting in 291 oil and 84 gas wells. Additions to proved reserves replaced production.

The operating philosophy of the Company reflects the need to maintain a degree of balance between the

stable lines of business, on the one hand, and the higher risk, natural resources business, on the other. This balance is preserved by encouraging the distilled spirits and gas utility segments to expand and develop their businesses while directing excess financial capacity to the exploration and development of natural resources. Capital expenditures in the natural resources segment, which will continue at current levels, are being directed toward oil prospects having early cash flow potential, gas prospects yielding intermediate term cash flow and frontier ventures for the longer term.

The principal financial objectives of the Company are to generate a reasonable and growing return on shareholders' equity, to provide a high cash return in the form of dividends on Common Shares and to maintain the financial strength necessary to ensure the existing businesses grow and prosper.

The improved financial strength of the Company results from increased income, the reduction of non-utility debt by \$369 million over the past three years and the expanded equity base created by the Interprovincial Pipe Line share exchange.

On November 21, 1984, the Board of Directors declared a quarterly dividend of 35 cents per Common Share, an increase of two cents, payable on January 1, 1985, to shareholders of record on December 6, 1984. Further increases will depend upon the level of earnings growth and the cash requirements of the Company.

The Company is pleased to welcome Mrs. Lucille M. Johnstone of Langley, B.C., to the Board of Directors. Mrs. Johnstone, Senior Vice President, RivTow Straits Limited, Vancouver, was appointed to the Board on November 21, 1984. She is also a director of Northland Bank and British Columbia Resources Investment Corporation.

On behalf of the Board of Directors:

A. E. Downing  
Chairman

November 21, 1984

# Operating review

## DISTILLED SPIRITS

### Financial highlights millions

	1984	1983	1982
Operating revenue	\$1,448	\$1,406	\$1,455
Operating income	\$ 278	\$ 267	\$ 294
Assets	\$1,555	\$1,549	\$1,569
Capital expenditures	\$ 21	\$ 24	\$ 52

The Company's distilled spirits sales revenue increased in 1984 and the market share of most major brands was improved or maintained.

The Company and the industry, however, continued to operate in a difficult environment. The industry has entered a period of heavy brand advertising and sales promotion expenditures as companies seek to maintain or increase market share. Many world markets remain economically depressed with high unemployment and low consumer disposable income. Higher retail prices caused by increased taxes continue to restrain demand, particularly in Canada.

The improvement achieved by the Company in 1984 reflects its ability to maximize the competitive position of its brands in the mature North American market while pursuing opportunities for growth in selected, less developed international markets.

In recent years, the Company has strengthened the position of its principal brands - Canadian Club Whisky, Ballantine's Scotch, Kahlua Liqueur, Courvoisier Cognac and the line of Hiram Walker liqueurs marketed in the United States and Canada.

The completion in 1983 of a major capital program has created cost efficient plant and distribution systems to service all principal markets. This program, complemented by a strategy to optimize the profitable marketing of premium brands, creates the potential for above average performance as economic conditions improve.

### Principal brands

Sales volumes of Kahlua continued to improve in the United States and held steady in Canada. In both markets Kahlua remains the leading imported liqueur.

Ballantine's improved its sales volumes in all major international markets, and continues to enjoy the position as the number one or two selling Scotch in most European countries.

Sales volumes of Courvoisier Cognac showed substantial improvement in the United States and Canada. Newly-designed packaging enhanced the attractiveness of the brand. In addition, the recent introduction in the

Far East of new premium qualities improved its competitive position.

Canadian Club volumes declined slightly in the United States and increased modestly in international markets. Volumes were lower in Canada, reflecting the adverse impact of the indexed federal excise duty and high provincial taxes on retail prices.

Sales volumes of Hiram Walker domestic cordials were unchanged in the United States and market share was maintained. The addition of new flavours, such as Valenciana, an orange and brandy based cordial, continued to expand the choice available to consumers.

### Acquisition and new products

In 1984, Häagen-Dazs Cream Liqueur was introduced in the United States. The introduction provides an entry in the profitable imported premium cream liqueur category, an attractive segment of the United States spirits market.

In addition, the Company introduced two new premium whiskies - Canadian Club Classic and Balblair. Canadian Club Classic is a 12-year-old, barrel-blended Canadian whisky which is being introduced in the United States and Canada; Balblair is a single malt Scotch which will be marketed initially in Italy, an important Scotch market.

The 51 per cent of Tia Maria Limited not previously owned was acquired in 1984 by the Company and a 53 per cent owned subsidiary for \$25 million. The addition of Tia Maria further strengthens the Company's portfolio of internationally-known premium brands.

### Taxation

Both the Company and its industry trade association maintained opposition to higher levels of taxation being imposed on the sale of distilled spirits, particularly in Canada and the United States.

In Canada, the federal government, acting on the recommendation of a task force established by the department of finance, changed the method of calculating the federal excise duty on distilled spirits. The duty is now indexed to the total Consumer Price Index instead of the beverage alcohol component. As a result, the duty increased by five per cent on September 1, 1984, instead of the eight per cent which would have resulted from the former system. Despite the modification, vigorous opposition is maintained to indexation which increases taxes without regard to the economic health of the industry being taxed. Since indexation began in 1981, the excise tax has increased 53 per cent. Combined federal and provincial government taxes and markups now represent 83 per cent of the average retail selling price of distilled spirits in Canada.

In the United States, the federal excise tax is scheduled to increase by 19 per cent on October 1, 1985. Combined federal and state taxes now represent about 47 per cent of the average retail selling price.

## Personnel

During the year, an early retirement package was offered to certain production workers at the Walkerville distillery. One hundred employees elected to take early retirement under the plan, resulting in a permanent reduction in the Company's workforce.

## NATURAL RESOURCES

### Financial highlights millions

	1984	1983	1982
Operating revenue	\$ 451	\$ 459	\$ 477
Operating income	\$ 105	\$ 91	\$ 42
Assets	\$1,997	\$1,852	\$1,894
Capital expenditures	\$ 207	\$ 146	\$ 208

During 1984, the Company conducted the most extensive Canadian drilling program in its history, improved operating performance in the United States and expanded international activities. Additions to proved reserves of oil and gas replaced production.

### Working interest wells

	Canada		United States		International		Total	
	Gross	Net	Gross	Net	Gross	Net	Gross	Net
<b>Exploratory</b>								
Oil	42	14.4	2	1.2	4	0.3	48	15.9
Gas	26	5.2	4	1.7			30	6.9
Dry	73	19.2	23	13.4	10	1.4	106	34.0
	141	38.8	29	16.3	14	1.7	184	56.8
<b>Development</b>								
Oil	199	52.9	38	5.7	6	0.1	243	58.7
Gas	40	6.9	14	3.2			54	10.1
Dry	52	13.6	15	2.1	1		68	15.7
	291	73.4	67	11.0	7	0.1	365	84.5
Total	432	112.2	96	27.3	21	1.8	549	141.3

Gross refers to the number of wells in which a working interest is held; net is the aggregate of the number of gross wells multiplied by the percentage of the working interest held.

## Canada

In Canada, capital spending in 1984 totalled \$165 million, net of Petroleum Incentives Program ("PIP") grants of \$143 million. By comparison, Canadian net

capital expenditures in 1983 and 1982 were \$97 million and \$73 million, respectively. Of the 432 working interest wells in which the Company participated, 141 were exploratory and 291 development. Exploratory drilling resulted in 42 (14.4 net) oil wells and 26 (5.2 net) gas wells. Development drilling resulted in 199 (52.9 net) oil wells and 40 (6.9 net) gas wells.

Particular emphasis was placed on the western provinces where the potential exists for important discoveries of both conventional oil and natural gas.

Significant exploration and development successes included:

- Fort St. John area of northeastern British Columbia. A 50 per cent average interest is held in 22 successful development wells which were drilled to extend an existing oilfield.
- Garrington area of central Alberta. Thirteen successful natural gas and gas liquids wells were drilled, with interests up to 44 per cent. Success in the area illustrates the benefits of gaining access to the widespread land holdings of Dome Petroleum Limited ("Dome") through the 1983 farmin agreement. As illustrated in the map on page 5, the Company held about 200,000 gross acres of land (shown in blue) before the farmin. The addition of Dome's lands provided access to an additional 650,000 gross acres.
- Sarcee area near Calgary. The Sarcee 7-16 discovery well yielded seven million cubic feet of natural gas and 84 barrels of natural gas liquids per day from a production test. The 42 per cent interest in this discovery added about eight billion cubic feet of gas and more than 100,000 barrels of gas liquids to proved reserves.
- Neptune - Skinner Lake area of southeastern Saskatchewan. Fourteen oil wells were drilled with interests ranging from eight to 100 per cent.
- Manyberries area of southeastern Alberta. Fifteen oil wells were drilled in the area where an average 23 per cent interest is held. An 80-mile pipeline will be completed and operated by the Company next year to replace the trucking method now used.
- The Company also participated in 25 oil wells, with interests ranging up to 15 per cent, at Desan in northeastern British Columbia, Sawn Lake and Gift in northern Alberta, and Valhalla in central Alberta.
- Further drilling is planned for 1985 to follow-up exploratory successes in the Rainbow area of northwestern Alberta and the Carrot Creek area of central Alberta.

Following regulatory approval, work commenced on an enhanced oil recovery project in a portion of the Swan Hills oilfield in northwestern Alberta. Total expenditures on the project in 1984 and 1985 are expected to be \$105 million, of which the Company's share is 17 per cent.

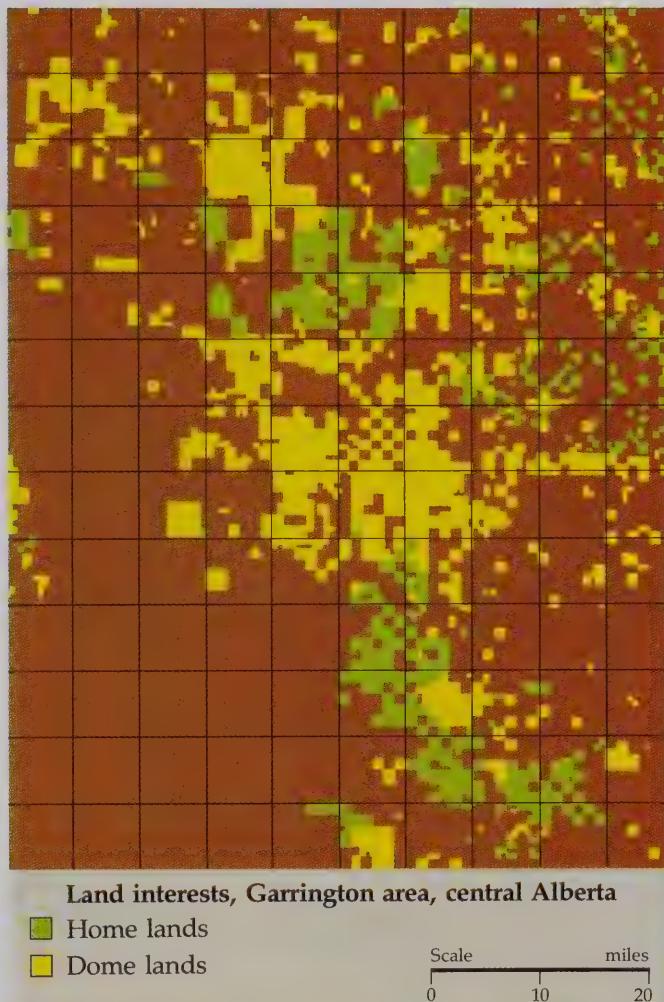
The project involves injecting a light hydrocarbon based solvent into the reservoir to improve recovery of oil left behind by the current waterflood operations. During the year, the 32 additional wells required for the project were drilled and engineering work is nearing completion for the construction of a plant to blend and pressurize the solvent.

Federated Pipe Lines Ltd., 50 per cent owned, will benefit from the Swan

Hills project and other similar enhanced oil recovery projects being implemented in nearby fields. The pipeline company transports oil production from Swan Hills and nearby fields to Edmonton and will spend \$15 million on a program that includes the utilization of a spare pipeline to deliver solvent to the recovery projects.

Regulatory approval was also received for the construction of field and pipeline facilities to bring shut-in natural gas to market from the Moose Mountain area southwest of Calgary. The Company's initial share of sales, expected to commence late in 1985, will be three million cubic feet of gas per day, increasing gradually to eight million cubic feet per day as markets permit.

In frontier areas, where the potential exists to find very large oil and gas accumulations, the exploration



program is focused on the Mackenzie Delta, the Beaufort Sea and offshore Nova Scotia, three areas having relatively early production potential.

In the Mackenzie Delta, the onshore Tuk well, in which a 10 per cent interest is held, flowed a total of 49 million cubic feet of gas and 2,660 barrels of gas liquids per day from four zones. A delineation well is also planned. Offshore in the Beaufort Sea, the Kadluk well, in which a 13 per cent interest is held, produced a total of 42 million cubic feet of natural gas per day from six zones. The Arluk and Havik wells were suspended due to ice conditions and testing will be completed in 1985; interests of 15 and 20 per cent will be earned, respectively. Drilling commenced on the Amerk well and, after the year end, on the Nipterk well. An interest of 11 per cent will be earned in these wells.

On the East Sable Block off Nova Scotia, the Louisbourg well encountered non-commercial quantities of natural gas. A second well, Citadel, will be drilled on the same block. A 22 per cent interest will be earned.

The 1983 farmin agreement with Dome covering the western Canada and Beaufort Sea lands was amended during the year. In western Canada, the Company will spend an additional \$60 million for a total of \$240 million, before PIP grants, to earn interests in the 20 million gross acres held by Dome. The period over which these expenditures may occur was extended until July of 1989. During 1984, a total of 211 wells were drilled under the western Canada agreement resulting in 90 oil and 43 gas wells. In the Beaufort Sea, the expenditure commitment of \$225 million over a three

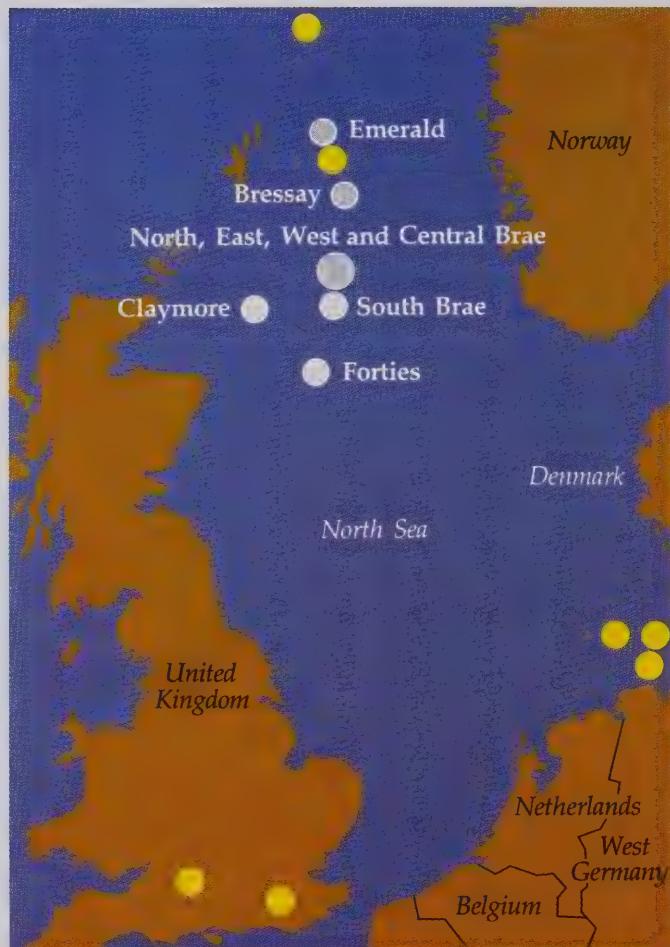
year period ending in 1986 remained unchanged. However, the maximum interests that can be earned in Dome's 13 million gross acres were increased.

### United States

Steps taken in 1984 to consolidate operations, coupled with a successful exploration and development program, strengthened the natural resources business in the United States. Capital expenditures in 1984 of \$31 million were less than the \$37 million in 1983 and down substantially from the 1982 level of \$107 million.

An asset divestiture and acquisition program reduced interests in small scattered holdings, which were difficult and costly to administer, and increased interests in areas where substantial operations already exist. In 1984, the Company sold its small interests in 535 wells located in a number of producing regions. The wells sold, though representing 31 per cent of total wells, accounted for less than six per cent of proved reserves. Interests were acquired or expanded in 64 wells located in producing areas where the Company is already represented and the potential for additional reserves is favourable.

Eleven successful development wells were drilled in Campbell County, Wyoming, to follow-up a 1983 discovery. At Mims Creek in Freestone County, Texas, a 48 per cent interest is held in four successful development wells, the most prolific of which was producing 1.7 million cubic feet of gas per day at year end. A further six wells will be drilled in this area during 1985. At Caney



#### Sovereign interests

- Production
- Potential production
- Exploration land

Scale      miles  
0      100      200

expected to reach 8,000 barrels per day. Sovereign's principal interests are illustrated in the accompanying map.

In the United Kingdom sector, Sovereign holds a four per cent interest in the South Brae field, a one-half per cent interest in the Forties field, and a two per cent interest in the Claymore field. Other interests in the United Kingdom sector offering potential for commercial development are the Emerald field, the North, Central, East and West Brae fields and the Bressay field.

In the Canning Basin of Western Australia, production from the Blina field averaged 800 barrels of oil per day in 1984. In order to increase production, a fifth

Creek, 10 miles north, at least three step-out wells will be drilled in 1985 to delineate a 1984 gas discovery in which a 50 per cent interest is held.

### International

The Company established a position in the North Sea and continued its activities in Australia and Indonesia. Capital expenditures, totalled \$11 million. In 1983 and 1982, expenditures were \$12 million and \$28 million, respectively.

A 23 per cent interest in Sovereign Oil & Gas PLC was purchased at a cost of \$40 million. Sovereign is a publicly-traded British company with about 240,000 net acres of exploratory rights consisting of interests in 15 blocks in the United Kingdom sector and five blocks in the West German sector of the North Sea, and four production licences and one exploration licence in southern England. Production by early 1985 is

well is planned. Following extended tests, the nearby Sundown field was placed on production late in the year at a rate of 285 barrels of oil per day. A 28 per cent interest is held in both fields.

The Tintaburra oil field in Queensland, Australia, is expected to be placed on production in 1985, following the drilling of the discovery well and two successful appraisal wells. A 10 per cent interest is held in the 1.8 million acre permit.

Interests are also held in exploration areas of the Bonaparte Basin and the Northwest Shelf of Western Australia.

In the Malacca Strait offshore Indonesia, the Lalang oilfield was placed on production at an average rate of 26,000 barrels per day. On nearby Padang Island, an exploratory well produced 1,600 barrels of oil and 2.2 million cubic feet of gas per day. Appraisal drilling to delineate the structure is underway. A two per cent interest is held in both the producing field and new discovery.

## Production

Production of crude oil and natural gas liquids, before royalties, averaged 32,078 barrels per day in 1984 compared with 31,249 barrels per day the previous year. Production benefitted from successful development drilling in Canada and the United States and new production in Australia and Indonesia.

Natural gas sales at 153 million cubic feet per day declined marginally from the 155 million cubic feet per day achieved in 1983. Sales within Canada increased. Curtailments continued in the United States due to excess supply.

The wellhead price of the Company's oil production in Canada averaged \$32.33 per barrel in 1984, an increase of nine per cent from 1983, due mainly to the higher percentage of production receiving the New Oil Reference Price ("NORP"). Approximately 33 per cent of the Company's oil production qualifies for the NORP compared with about 10 per cent in 1983. In the United States, the price of oil at \$36.41 per barrel was virtually unchanged from last year. The average wellhead price of gas has remained unchanged in both countries over the two year period, with the Company receiving \$2.94 per thousand cubic feet in Canada and \$4.40 in the United States in 1984.

Undeveloped land holdings (thousands of acres)		
	Gross	Net
<b>Canada</b>		
Alberta	3,150	1,068
Arctic Islands	4,828	355
Beaufort/Mackenzie Delta	1,179	176
British Columbia	885	269
East Coast offshore	392	29
Saskatchewan	759	654
Other	474	73
	11,667	2,624
<b>United States</b>		
Montana	323	181
North Dakota	175	53
Oklahoma	20	1
Texas	177	26
Wyoming	914	257
Other	613	310
	2,222	828
<b>International</b>		
Australia	4,719	554
Guyana	1,282	923
Indonesia	2,966	58
Netherlands	105	2
New Zealand	1,866	187
United Kingdom	281	29
	11,219	1,753
Total	25,108	5,205

"Undeveloped acreage" refers to exploratory lands on which wells have not been drilled or completed to a point that would permit production. "Gross" refers to the total number of acres in which the Company holds either a working or overriding royalty interest. "Net" is determined by multiplying the gross acres by the percentage of the working interests held by the Company in the gross acres. Overriding royalty interests are excluded in calculating net acres. Also excluded are 2,420 thousand gross acres (508 thousand net) of developed lands from which production is being obtained or is capable of being obtained. Land holdings decreased in 1984 principally as a result of relinquishing acreage in the United States and offshore Newfoundland.

## Reserves

Total proved reserves of crude oil and natural gas liquids at year end were unchanged at 116 million barrels. In Canada, additions from successful development activities and net upward revisions were more than sufficient to offset production, whereas in the United States additions and net upward revisions replaced 58 per cent of production.

Total proved reserves of natural gas increased marginally to 1,106 billion cubic feet from 1,089 billion cubic feet in 1983. Additions to reserves as the result of suc-

cessful drilling and net upward revisions more than offset production in both Canada and the United States.

Proved reserves, before the deduction of royalties, are the estimated quantities of crude oil and natural gas liquids, and natural gas, which geological and engineering data demonstrate with reasonable certainty to be economically recoverable in future years from known reservoirs under existing operating and economic conditions.

## GAS UTILITY

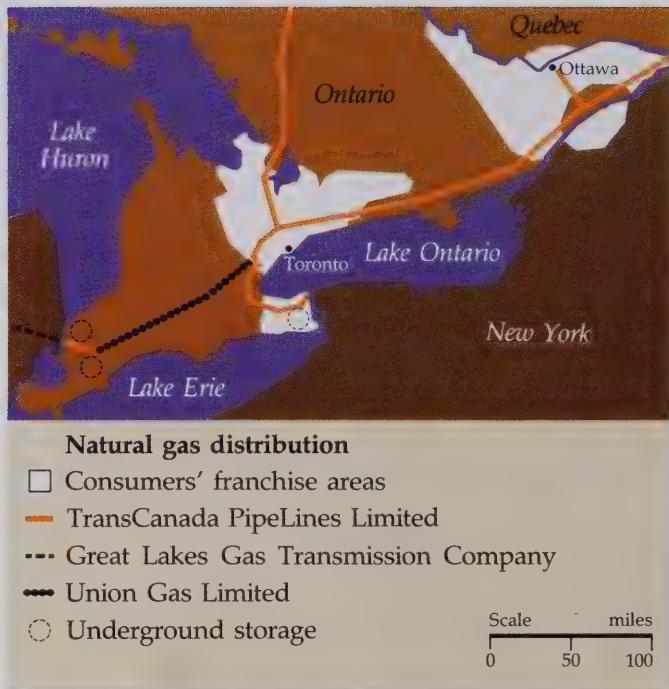
Total volumes of gas sold in 1984 increased 14 per cent to 324 billion cubic feet due to the return to normal weather in 1984, and stronger industrial and commercial demand as a result of the improved economy.

The number of customers served continued to grow, reaching 796,000 in 1984, an increase of 36,000 over the previous year.

### Financial highlights millions

	1984	1983	1982
Operating revenue	\$1,777	\$1,538	\$1,428
Operating income	\$ 206	\$ 180	\$ 188
Assets	\$1,534	\$1,439	\$1,501
Capital expenditures	\$ 97	\$ 93	\$ 98

Higher demand from customers in all markets served – residential, commercial and industrial – contributed to the volume increase. The residential sector, which accounted for 28 per cent of total sales volumes, benefited from the larger number of customers and the weather which was 13 per cent colder than 1983. Conversions to gas totalled 16,000, compared with 12,000 in 1983. Customer additions from new housing starts were unchanged at 20,000. Natural gas service, due to the merits of economy, cleanliness and convenience,



continues to be installed in about 85 per cent of new homes constructed within the serviced areas.

Sales in the commercial sector, which accounted for 36 per cent of sales, and the industrial sector, which accounted for the remainder, increased by 10 and 16 per cent, respectively. The strength of the economic recovery and the addition of new customers, were the primary factors contributing to the improvement. It is anticipated the Natural Gas Incentive Pricing Plan, announced by the federal government during the year, will pro-

vide further incentive to retain and develop customers in the industrial sector. The plan provides for reduced prices for qualifying large industrial users.

A full line of gas and other appliances are retailed through 17 stores in franchised areas. In 1984, merchandising revenue increased six per cent to \$15 million.

### Supply

Long term purchase contracts are entered into to secure natural gas supplies for existing customers and to provide for orderly growth in future years. Substantially all requirements are purchased from TransCanada PipeLines Limited ("TransCanada") which, in turn, obtains its supplies from abundant reserves in western Canada, principally Alberta. Company-owned reserves, as well as purchases of natural gas from Ontario producers, supplement supply.

The contracts with TransCanada provide for annual deliveries of up to 309 billion cubic feet, subject to the Company's right to reduce total contract volumes by nine billion cubic feet in any contract year. This right has been exercised since 1980 and will be exercised for the 1985 contract year.

As a result of the inability to take complete delivery in 1983 of the reduced annual contracted volume, the Company paid TransCanada \$20 million for the fixed

cost component of its price and entered into a contract with that company which provides the opportunity to apply the payment against purchases in future years. Higher than anticipated sales volumes enabled the Company to purchase additional volumes of gas in 1984 against which approximately \$6 million of the 1983 payments were applied.

### Pricing

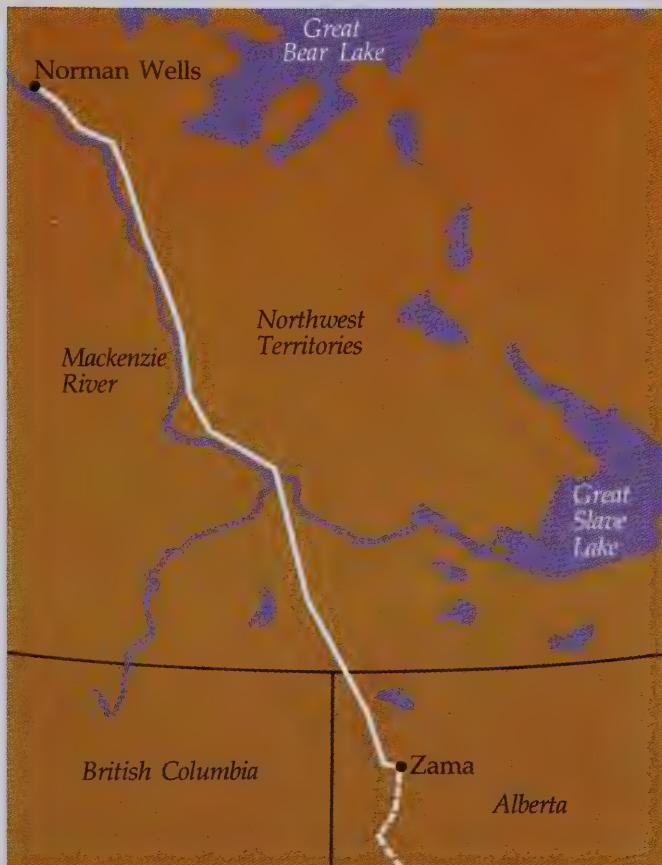
The price paid for gas comprises the Alberta Border Price (a commodity cost), the TransCanada transportation toll, and federal excise taxes (the Canadian Ownership Special Tax and the Natural Gas and Gas Liquids Tax which was eliminated during the year). On June 30, 1983, the federal and Alberta governments amended a previous 1981 pricing agreement to ensure the Toronto City

Gate price of natural gas did not exceed 65 per cent of the Toronto Refinery Gate price of crude oil. As a result, increases scheduled for February and August of 1984 were not implemented. In 1985, unless the agreement is amended further, the Alberta Border Price will increase semi-annually with the next increase of 25 cents per thousand cubic feet scheduled for February 1.

### Regulation

In Ontario, the rates charged to customers are approved by the Ontario Energy Board ("OEB"). After public hearings, the OEB determines the utility's rate base and the fair rate of return to be earned on its investment base.

The allowable rate of return for 1984 was 12.8 per cent on the estimated rate base of \$1.2 billion. This rate pro-



**Interprovincial Pipe Line Limited**

Norman Wells pipeline

Rainbow Pipeline Company, Ltd.

Scale miles  
0 50 100

vides for a return to the common shareholders of 15.3 per cent.

In view of stabilized interest rates and lower inflation, an application to the OEB to revise 1985 rates was considered unnecessary.

### INTERPROVINCIAL PIPE LINE LIMITED

A share exchange was completed with Interprovincial Pipe Line Limited on October 1, 1983, making the Company the largest shareholder of Interprovincial, with a 34 per cent interest, and Interprovincial the largest shareholder of the Company, with a 16 per cent interest. Interprovincial is the operator of the longest crude oil and liquid hydrocarbon pipeline system in North America.

During the 1983-84 winter, construction began on a 12 inch

diameter line from the Norman Wells oilfield in the Northwest Territories to Zama, Alberta, a distance of 538 miles, where it will join the facilities of the Rainbow Pipeline Company, Ltd., an unrelated company. It is expected that the pipeline will start operations in mid 1985. Cost of the project is expected to be \$400 million.

For the nine months ended September 30, 1984, earnings before the inclusion of Interprovincial's share of the Company's earnings were \$27 million compared with \$22 million for the same period of 1983. Higher volumes transported, a more favorable United States exchange rate and higher investment income contributed to the improvement. The quarterly dividend, effective with the dividend payable September 1, 1984, was increased from 40 cents to 45 cents per common share. For additional financial information, see note 8, page 21.

# Financial review

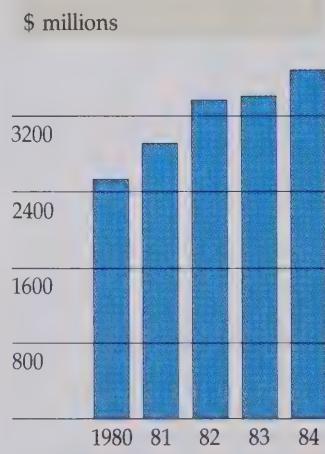
The following discussion of the results of operations and financial position of the Company for the three year period ended September 30, 1984, should be read in conjunction with the "Consolidated financial statements" and related notes, the "Supplementary information", and the "Five year financial and operating review".

## Results of operations

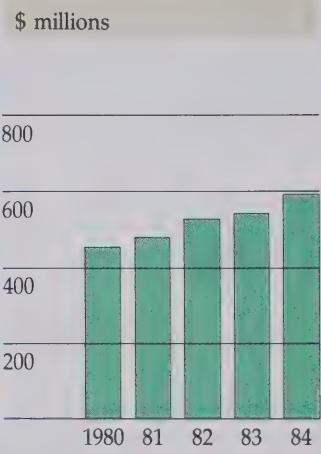
In 1984, net income was \$245 million, compared with \$186 million in 1983 and \$142 million before the unusual item in 1982.

The 1984 increase in income of \$59 million was primarily attributable to improvements in operating income in all segments, the inclusion of the Company's share of earnings of Interprovincial Pipe Line Limited, the reduction in finance charges, net and the benefit of prior years' tax losses offset, in part, by higher income taxes.

### Operating revenue



### Operating income



The improvement of \$44 million in income in 1983 resulted from a significant reduction in finance charges, net, lower effective income tax rates and increased operating income in the natural resources segment. The increase was partially offset by lower operating incomes in the distilled spirits and gas utility segments as well as an increased minority interest.

### Distilled spirits

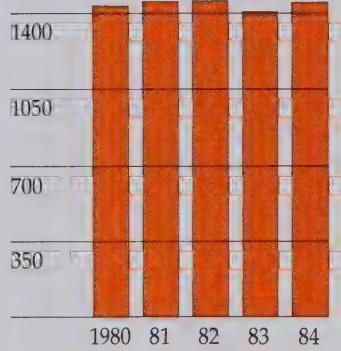
Operating revenue increased in 1984, reflecting a favourable product mix and higher selling prices for cer-

tain brands, primarily in international markets. In 1983, operating revenue declined slightly as the impact of higher selling prices was more than offset by lower volumes and the effect of unfavourable currency translation rates applied to revenues of European subsidiaries.

Operating income increased by \$11 million in 1984 as a result of improved gross profit margins, partially offset by an increase in advertising and sales promotion expenses. This compares with a \$27 million decline in operating income in 1983 caused by pressures on gross profit and increased levels of selling and general expenses.

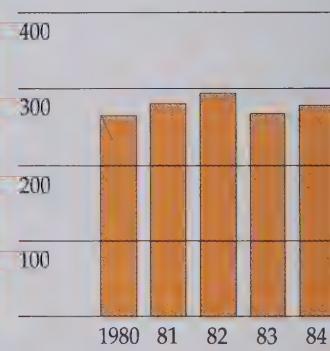
Operating revenue:  
distilled spirits

\$ millions



Operating income:  
distilled spirits

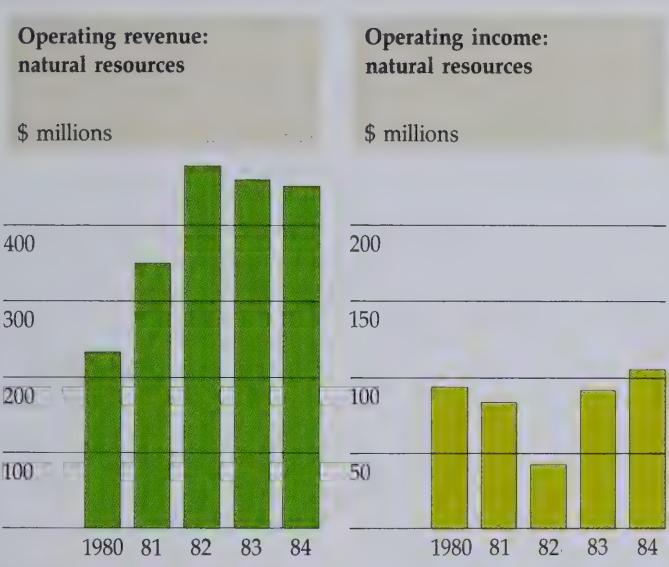
\$ millions



### Natural resources

Operating revenue declined slightly in 1984. Lower volumes sold in the United States exceeded the increase in revenue in Canada caused by higher volumes and prices. The decline in 1983 was primarily a result of significantly reduced volumes and the phase-out of the liquefied petroleum gas marketing operations in the United States, partially offset by higher prices for crude oil and natural gas and a reduction in Canadian Crown royalties.

Operating income has increased steadily over the past three years despite declining operating revenue. The improvement in performance in 1984 and 1983 reflects significantly lower depletion charges as well as reduced expenses in the United States resulting from administrative efficiencies.



The decline in 1983 operating income was primarily the result of reduced sales volumes caused by the exceptionally mild heating season and the impact of the economic recession on industrial customers. The increase in the number of customers and higher rates were insufficient to overcome the impact of lower volumes.

### Finance charges, net

Finance charges, net, declined from \$269 million in 1982 to \$196 million in 1984. The reduction was attributable in part to lower average interest rates for short term debt and overall lower average borrowing levels through the period. Foreign exchange gains from the retirement of sterling denominated debt contributed to the decline in 1983.

### Income taxes

Income taxes in 1984 increased by \$48 million, reflecting a higher effective tax rate of 45 per cent compared with 40 per cent in 1983. The increase in rate was attributable to higher rates in foreign jurisdictions, a decrease in tax-deductible items as a percentage of income in the gas utility segment, as well as a decline in the type of income attracting lower rates of tax.

The 1983 effective tax rate of 40 per cent was significantly lower than the 49 per cent rate in 1982. The lower rate resulted from increased income in foreign subsidiaries with lower tax rates, as well as an increase in tax-deductible items as a percentage of income in the gas utility segment.

The benefit of prior years' tax losses resulted from the utilization of a portion of the operating losses related to the United States natural resource operations. It is anticipated that the balance of these losses of \$122 million will be recognized over the next few years.

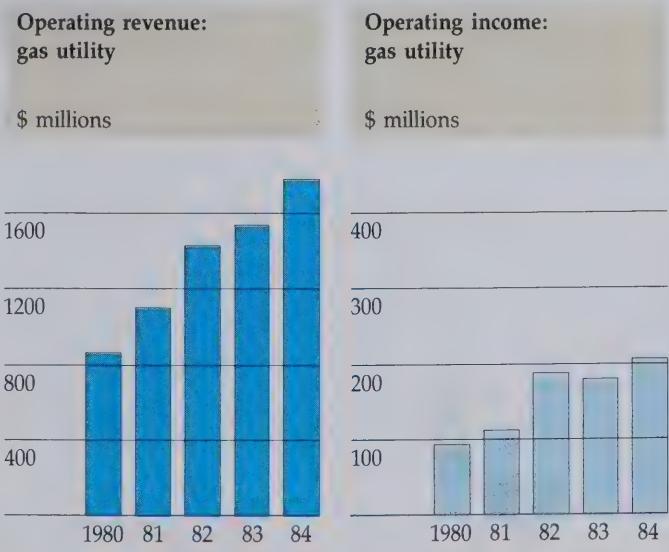
### Financial position

The program to reduce debt in the non-utility operations, which began in 1983, resulted in a further decrease in 1984. However, the debt position was affected by new borrowings amounting to approximately \$65 million to finance the investments in Sovereign Oil & Gas and Tia Maria. Investments of \$115 million remain from the \$185 million of cash resources invested during 1983 to satisfy the debt service and repayment requirements of a number of outstanding debt issues. One of these debt issues was repaid in 1984.

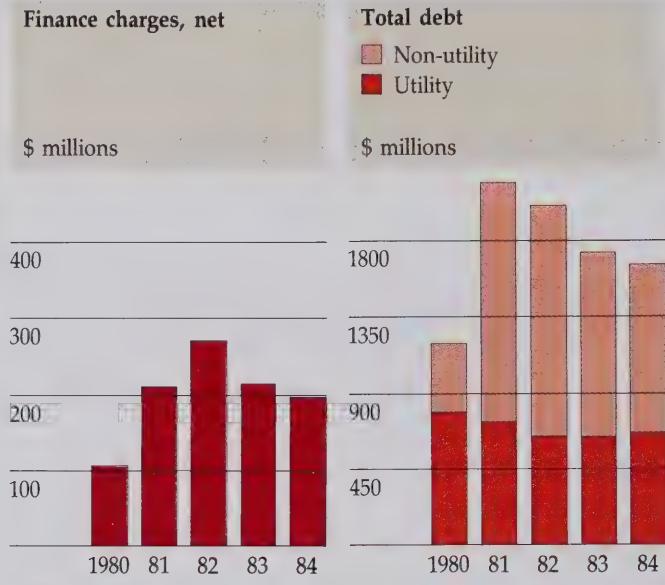
### Gas utility

Operating revenue increased during 1984 due to the higher volume of gas delivered, reflecting the return to normal weather and the improved economy. The increase in operating revenue in 1983 was the result of recovering in rates the higher costs of gas, partially offset by lower sales volumes. Throughout the three year period, the number of customers served increased steadily.

The increase in revenue during 1984 led to an improvement in operating income of \$26 million.



### Finance charges, net



Shareholder participation in the Stock Dividend, Dividend Reinvestment and Stock Purchase Plan continued to increase, contributing \$30 million compared with \$12 million in 1983.

The Company retired some other higher cost debt during the year, using the proceeds from the issue early in 1984 of \$175 million 8½% debentures. A portion of the current floating rate debt will be replaced by suitable longer term fixed rate debt as market opportunities permit.

In October of 1983, the Company issued 13.6 million shares in exchange for the same number of common shares of Interprovincial Pipe Line. This transaction, along with the continuing program to reduce overall debt, enabled the Company to achieve a debt to equity ratio of 46/54 at September 30, 1984, compared with 52/48 in 1983.

Cash from operations declined in 1984 by \$146 million or 22 per cent due primarily to higher working capital requirements, partially offset by increased operating income in all segments. These additional requirements were the result of increased levels of activity during 1984, particularly in the natural resources business.

In 1983, the increase in cash from operations was primarily due to the reduced working capital requirements as a result of lower levels of economic activity.

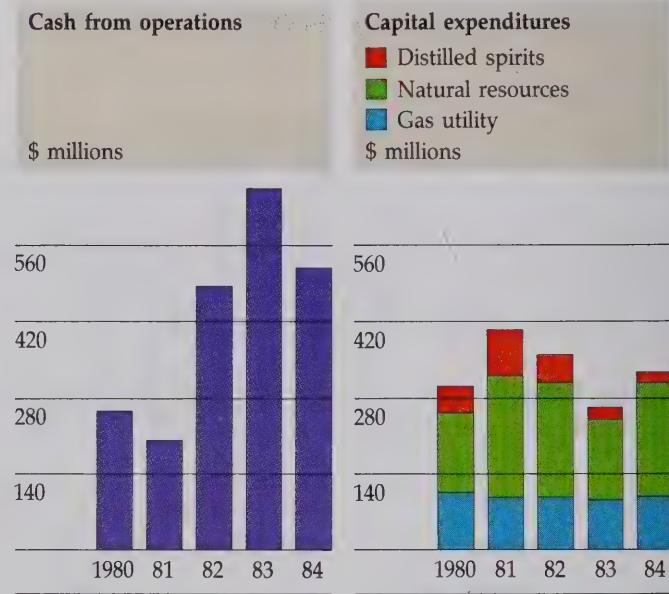
Capital expenditures increased in 1984 by \$62 million to \$325 million. The higher spending was directed almost entirely to oil and gas exploration in Canada. The decrease of \$95 million in 1983 reflected the completion

of projects in the distilled spirits business in early 1983, decreased natural resource activity in the United States and internationally, partially offset by increased activity in Canada.

Cash from operations of the distilled spirits and natural resources segments in 1985 should be sufficient to cover both planned capital expenditures and dividend requirements as well as provide excess funds with which to reduce modestly the level of non-utility borrowings.

The Company's ownership of the utility will decrease to approximately 82 per cent from the 88 per cent held at September 30, 1984, if the balance of the utility's common share purchase warrants are exercised in 1985. Assuming all warrants are exercised, an additional \$37 million will be generated.

### Cash from operations



It is expected that the cash requirements of the Company, primarily dividend payments, will be satisfied largely from dividends received from the operating subsidiaries. The payment of dividends to the Company by one of its principal subsidiaries, Walker-Home Oil Ltd., is subject to certain restrictions described in note 15 (a) of the "Notes to consolidated financial statements." However, in view of present and future expected levels of earnings and cash flow, this limit on the transfer of funds has no implications for the Company's plans.

### Outlook

The outlook for the Company is incorporated in the "Report to shareholders" on page 2.

# Statement of responsibility and auditors' report

## Management's responsibility for financial statements

The accompanying consolidated financial statements of the Company were prepared by management in accordance with accounting principles generally accepted in Canada consistently applied, except for the change in the method of accounting for foreign currency translation in 1983 (see note 2, page 19). The significant accounting policies, which management believes are appropriate for the Company, are described in the accompanying "Summary of significant accounting policies". The financial information contained elsewhere in this Annual Report is consistent with that in the financial statements.

Management is responsible for the integrity and objectivity of the financial statements. In the preparation of these statements, estimates are sometimes necessary when transactions affecting the current accounting period cannot be finalized with certainty until future periods. Such estimates are based on careful judgements and have been properly reflected in the financial statements. Management has established systems of internal control which are designed to provide reasonable assurance that assets are safeguarded from loss or unauthorized use and to produce reliable accounting records for the preparation of financial information.

The Board of Directors is responsible for ensuring that management fulfills its responsibilities for financial reporting and internal control. The Board exercises its responsibilities through the Audit Committee of the Board, which is composed of directors who are not employees of the Company. The Committee meets with management as well as with the internal and external auditors to satisfy itself that each group is properly discharging its responsibilities and to review the financial statements and the independent auditors' report. The Audit Committee reports its findings to the Board of Directors for consideration in approving the financial statements for issuance to the shareholders.

Management recognizes its responsibility for conducting the Company's affairs in compliance with established financial standards and applicable laws and maintains proper standards of conduct for its activities.

A. E. Downing  
Chairman

A. R. McCallum  
Senior Vice President and  
Chief Financial Officer

## Auditors' report

To the Shareholders of Hiram Walker Resources Ltd.

We have examined the consolidated statement of financial position of Hiram Walker Resources Ltd. as at September 30, 1984 and 1983 and the consolidated statements of income, retained earnings and changes in financial position for each of the three years in the period ended September 30, 1984. Our examinations were made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these consolidated financial statements present fairly the financial position of the Company as at September 30, 1984 and 1983 and the results of its operations and the changes in its financial position for each of the three years in the period ended September 30, 1984 in accordance with generally accepted accounting principles in Canada applied, except for the change with which we concur in the method of accounting for foreign currency translation explained in Note 2 to the consolidated financial statements, on a consistent basis.

Toronto, Canada  
November 20, 1984

Price Waterhouse  
Chartered Accountants

# Summary of significant accounting policies

Hiram Walker Resources Ltd.

The Company's accounting policies, which conform with accounting principles generally accepted in Canada, are summarized below:

## Principles of consolidation

The consolidated financial statements include the accounts of the Company and all of its subsidiary companies.

Substantially all of the Company's natural resource activities are conducted jointly with others. These financial statements reflect the Company's proportionate interest in such activities. Investments in companies over which the Company exercises significant influence are accounted for using the equity method. Other investments are stated at cost.

Selected subsidiary companies and investments are listed on page 40.

## Inventories

Inventories are stated at amounts not exceeding manufactured or purchased cost. They include substantial quantities of whiskies and cognac which will remain in storage over a period of years, but are classified as current assets in accordance with the general practice of the distilling industry.

## Property, plant and equipment

Property, plant and equipment is stated at cost which includes interest capitalized on costs of acquiring and evaluating individually significant unproved properties and major development projects during the period of exploration and development and on costs incurred during construction of major additions.

Gains or losses on major items of property sold or otherwise disposed of are included in income. Other gains or losses are included in accumulated depletion or depreciation.

Production equipment used in petroleum operations is depreciated using the unit of production method. Other assets are depreciated on a straight line basis over their estimated service lives.

The Company follows the full cost method of accounting for oil and gas operations whereby all exploration and development costs are capitalized.

Such costs include land acquisition costs, geological and geophysical expenses, lease rentals and related

charges applicable to non-producing property, costs of drilling both productive and non-productive wells and direct overhead charges. These costs are accumulated in cost centres established on a country-by-country basis. Costs accumulated are generally limited to the future net revenues from estimated production of proved reserves at current prices and costs and the estimated fair market value of unproved properties. Such costs are depleted using the unit of production method based upon estimated proved reserves, as determined by Company petroleum engineers. Natural gas reserves and production are converted to equivalent barrels of crude oil based on the relative energy content. Costs of acquiring and evaluating significant unproved properties and costs of major development projects are excluded from computation of depletion until such time as additional reserves are proved, the project is completed or an impairment in value has occurred.

## Foreign currency translation

The accounts of foreign subsidiaries are translated into Canadian dollars on the following basis: assets and liabilities are translated into Canadian dollars using exchange rates at the year end dates; translation adjustments are reflected in shareholders' equity; revenue and expense items are translated using the average rates of exchange throughout the year.

Transactions in a currency other than a domestic currency are translated into that domestic currency on the following basis: at the transaction date, each asset, liability, revenue or expense is translated using exchange rates in effect at that date; at the year end dates, monetary assets and liabilities are translated using exchange rates at that date; foreign exchange gains and losses are included in income in the current period, except for unrealized gains and losses related to monetary items with a fixed or ascertainable life extending beyond the end of the following fiscal year. These unrealized gains and losses are deferred and subsequently included in income over the remaining life of the assets and liabilities (see note 2, page 19).

## Pension plans

The Company has various pension plans covering a majority of its employees. The plans, some of which require contributions by participating employees, provide pension benefits at normal retirement age. Unamortized prior years' service costs for these plans are being funded and charged to operations over periods varying from 5 to 30 years.

# Consolidated statement of income

Hiram Walker Resources Ltd.

Year ended September 30  
1984      1983      1982

(expressed in millions except per share amounts)

## Revenue

Distilled spirits	\$1,448	\$1,406	\$1,455
Natural resources	451	459	477
Gas utility	1,777	1,538	1,428
	<b>3,676</b>	<b>3,403</b>	<b>3,360</b>

## Operating costs and expenses

Cost of sales			
Distilled spirits	778	771	812
Natural resources	133	150	160
Gas utility	1,450	1,248	1,136
Selling and general	493	446	434
Depletion and depreciation	233	250	294
	<b>3,087</b>	<b>2,865</b>	<b>2,836</b>

## Operating income

Other income	589	538	524
Finance charges, net (note 3)	19	22	22
Income before undernoted items	(196)	(213)	(269)
Income taxes (note 4)	412	347	277
Foreign currency translation gain (note 2)	(186)	(138)	(136)
Equity in earnings of Interprovincial			10
Pipe Line Limited (note 8)	30		
Minority interest	(27)	(23)	(9)
Income before unusual item	229	186	142
Benefit of prior years' tax losses (note 4)	16		
Provision for impairment (note 9)			(177)
<b>Net income (loss) (note 5)</b>	<b>\$ 245</b>	<b>\$ 186</b>	<b>\$ (35)</b>

## Net income (loss) per share (note 5)

Before unusual item			
Basic	\$ 2.32	\$ 2.03	\$ 1.43
Fully diluted	\$ 2.19	\$ 2.01	\$ 1.43
After unusual item			
Basic	\$ 2.51	\$ 2.03	\$ (1.13)
Fully diluted	\$ 2.34	\$ 2.01	\$ (1.13)

# Consolidated statement of financial position

Hiram Walker Resources Ltd.

	September 30 1984	1983
(expressed in millions)		
<b>Assets</b>		
Current assets		
Cash and short term investments	\$ 197	\$ 143
Accounts receivable	583	465
Inventories (note 7)	1,052	1,049
Other	33	49
	<hr/> 1,865	<hr/> 1,706
Investments (note 8)	539	318
Property, plant and equipment (note 9)	2,854	2,739
Other assets and deferred charges	73	77
	<hr/> \$5,331	<hr/> \$4,840
<b>Liabilities and shareholders' equity</b>		
Current liabilities		
Loans and notes payable (note 10)	\$ 471	\$ 339
Accounts payable and accruals	480	395
Income and other taxes payable	90	117
Dividends payable	39	35
Current portion of long term debt	37	25
	<hr/> 1,117	<hr/> 911
Deferred production revenue	42	38
Long term debt (note 10)	1,453	1,621
Deferred foreign exchange gain	21	22
Deferred income taxes (note 4)	402	339
Minority interest	130	102
Preference shares of subsidiary companies (note 11)	172	183
Commitments and contingencies (note 15)		
<b>Shareholders' equity</b>		
Capital stock (notes 12 and 13)		
Preference shares	739	508
Common shares	223	183
Cumulative translation adjustments	(144)	(147)
Retained earnings	1,176	1,080
	<hr/> 1,994	<hr/> 1,624
	<hr/> \$5,331	<hr/> \$4,840

Approved by the Board:

A. E. Downing, Director

G. C. Gray, Director

# Consolidated statement of changes in financial position

Hiram Walker Resources Ltd.

Year ended September 30  
1984      1983      1982

(expressed in millions)

## Cash was obtained from Operations

Income before unusual item	\$ 229	\$ 186	\$ 142
Charges (credits) not affecting cash			
Depletion and depreciation	233	250	294
Deferred income taxes	84	43	120
Minority interest	27	23	9
Other	(12)	(15)	
Changes in working capital	(43)	177	(80)
	518	664	485

## Cash was used for Dividends

By the Company	148	137	135
By subsidiaries to minority shareholders	17	14	6
	165	151	141
Cash remaining for investment	353	513	344

## Investment

Property, plant and equipment	325	263	358
Investment in Sovereign Oil & Gas PLC (note 8)	40		
Increase in cumulative translation adjustments	9	58	
Increase in other items, net	3	23	4
	377	344	362
Cash (deficiency) before financing	(24)	169	(18)

## Financing

Issue of preference shares on investment in Interprovincial Pipe Line Limited (note 8)			
Issue of common and other preference shares	38	19	56
Issue of common and preference shares by subsidiary companies, net	14	58	92
Issue of long term debt	182	292	84
Reduction in long term debt	(356)	(369)	(87)
Investments applied to (acquired for) debt repayment (notes 8 and 10)	68	(185)	
	(54)	(185)	145
<b>Increase (decrease) in cash*</b>	<b>\$ (78)</b>	<b>\$ (16)</b>	<b>\$ 127</b>

\*For the purposes of this statement, working capital does not include cash which is defined as cash and short term investments less loans and notes payable.

# Consolidated statement of retained earnings

Hiram Walker Resources Ltd.

	Year ended September 30		
	1984	1983	1982
(expressed in millions)			
<b>Balance at beginning of year</b>	<b>\$1,080</b>	<b>\$1,032</b>	<b>\$1,207</b>
Net income (loss)	245	186	(35)
	<b>1,325</b>	<b>1,218</b>	<b>1,172</b>
Dividends			
Preference shares	55	44	43
Common shares	93	93	92
Share issue expenses, net of income taxes	1	1	5
	<b>149</b>	<b>138</b>	<b>140</b>
<b>Balance at end of year</b>	<b>\$1,176</b>	<b>\$1,080</b>	<b>\$1,032</b>

# Consolidated changes in working capital\*

	Year ended September 30		
	1984	1983	1982
(expressed in millions)			
Income taxes recoverable	\$ 59	\$ (35)	
Accounts receivable	\$ (118)	59	(80)
Inventories	(3)	72	(59)
Income and other taxes payable	(27)	(32)	52
Accounts payable and accruals	85	12	27
Other current items, net	20	7	15
	<b>\$ (43)</b>	<b>\$ 177</b>	<b>\$ (80)</b>

\*For the purposes of this statement, working capital does not include cash which is defined as cash and short term investments less loans and notes payable.

# Notes to consolidated financial statements

Hiram Walker Resources Ltd.

(tabular amounts expressed in millions except shares and per share amounts)

<b>1. Accounting policies</b>	The "Summary of significant accounting policies" on page 14 forms an integral part of these financial statements.																																																																																					
<b>2. Change in accounting policy</b>	<p>Effective October 1, 1982, the Company prospectively changed its accounting policy for foreign currency translation to conform with the recommendations of the Canadian Institute of Chartered Accountants. This change affected the Company's method of translating financial statements of foreign operations and of recognizing unrealized foreign exchange gains and losses related to monetary items with a fixed or ascertainable life.</p> <p>Under the method used prior to October 1, 1982, the accounts of foreign subsidiaries and transactions of the Company denominated in foreign currencies were translated into Canadian dollars on the following basis:</p> <p>Current assets, except maturing distilled spirits inventories, and current liabilities were translated using the exchange rates at the year end dates. Maturing distilled spirits inventories and other assets and liabilities were translated at the rates in effect at the time the original transactions took place. Revenue and expense items (excluding matured distilled spirits inventories charged to cost of sales, depreciation and depletion, all of which were translated at the rate of exchange applicable to the related assets) were translated using the average rates of exchange throughout the period. Translation gains and losses were included in income.</p>																																																																																					
<b>3. Finance charges, net</b>	<table> <thead> <tr> <th></th> <th style="text-align: right;">Year ended September 30</th> <th style="text-align: right;">1984</th> <th style="text-align: right;">1983</th> <th style="text-align: right;">1982</th> </tr> </thead> <tbody> <tr> <td>Interest on long term debt</td> <td style="text-align: right;"><b>\$222</b></td> <td style="text-align: right;">\$229</td> <td style="text-align: right;">\$234</td> <td></td> </tr> <tr> <td>Other interest</td> <td style="text-align: right;">33</td> <td style="text-align: right;">41</td> <td style="text-align: right;">69</td> <td></td> </tr> <tr> <td></td> <td style="text-align: right;"><b>255</b></td> <td style="text-align: right;">270</td> <td style="text-align: right;">303</td> <td></td> </tr> <tr> <td>Capitalized interest</td> <td></td> <td style="text-align: right;">(1)</td> <td style="text-align: right;">(5)</td> <td></td> </tr> <tr> <td></td> <td style="text-align: right;"><b>255</b></td> <td style="text-align: right;">269</td> <td style="text-align: right;">298</td> <td></td> </tr> <tr> <td>Foreign exchange gain</td> <td style="text-align: right;">(10)</td> <td style="text-align: right;">(24)</td> <td></td> <td></td> </tr> <tr> <td>Interest income</td> <td style="text-align: right;">(49)</td> <td style="text-align: right;">(32)</td> <td style="text-align: right;">(29)</td> <td></td> </tr> <tr> <td></td> <td style="text-align: right;"><b>\$196</b></td> <td style="text-align: right;">\$213</td> <td style="text-align: right;">\$269</td> <td></td> </tr> </tbody> </table>		Year ended September 30	1984	1983	1982	Interest on long term debt	<b>\$222</b>	\$229	\$234		Other interest	33	41	69			<b>255</b>	270	303		Capitalized interest		(1)	(5)			<b>255</b>	269	298		Foreign exchange gain	(10)	(24)			Interest income	(49)	(32)	(29)			<b>\$196</b>	\$213	\$269																																									
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**(b)** The provision for income taxes is based on financial statement income, except in regulated gas utility operations. This provision differs from income taxes currently payable because certain items of income and expense are reported in the "Consolidated statement of income" in years different from those in which they are reported on income tax returns.

The aggregate of the tax effect of these timing differences is referred to in the "Consolidated statement of financial position" as "Deferred income taxes". Components of the change in these amounts during the three years ended September 30, 1984, are as follows:

	Year ended September 30		
	1984	1983	1982
Exploration and development expenditures deducted for income tax purposes in excess of depletion	\$ 81	\$ 43	\$ 97
Capital cost allowances deducted for income tax purposes in excess of depreciation	(4)	3	19
Other	7	(3)	5
	<b>\$ 84</b>	<b>\$ 43</b>	<b>\$121</b>

In the gas utility operations, rate and revenue structures are designed and approved not to recover deferred taxes in current revenues. Accordingly, the above amounts exclude deferred income taxes of \$11 million in each of 1984, 1983 and 1982 and an accumulated amount of \$182 million at September 30, 1984. These deferred income taxes are primarily based on timing differences between capital cost allowances and depreciation.

**(c)** Income tax expense differs from the amount which would be obtained by applying the Canadian statutory federal income tax rate to income before income taxes and other items. This difference results from the following:

	Year ended September 30		
	1984	1983	1982
Income before income taxes and other items	<b>\$412</b>	<b>\$347</b>	<b>\$277</b>
Canadian expected income tax rate	<b>46%</b>	<b>46%</b>	<b>46%</b>
Computed income tax expense	<b>\$189</b>	<b>\$159</b>	<b>\$127</b>
Add:			
Petroleum and Gas Revenue Tax, royalties and other similar payments to governments not deductible for tax purposes	72	65	54
Unrecognized tax benefit available for application against future income	2	1	20
Non-deductible depletion	7	8	6
	<b>270</b>	<b>233</b>	<b>207</b>
Deduct:			
Federal resource allowance	44	39	32
Alberta Royalty Tax Credit	6	8	7
Depletion allowances on Canadian oil and gas production income	6	4	5
Inventory allowance	7	14	15
Items capitalized in gas utility accounts expensed for tax purposes for which no deferred taxes are provided	10	9	9
Difference in effective tax rates of foreign subsidiaries	10	20	7
Investment tax credits	5	3	5
Other	(4)	(2)	(9)
Actual income tax expense	<b>\$186</b>	<b>\$138</b>	<b>\$136</b>
Actual income tax expense as a percentage of income before income taxes and other items	<b>45%</b>	<b>40%</b>	<b>49%</b>

(d) During 1984, income tax benefits of \$16 million, which relate to prior years' losses of \$34 million incurred by certain United States subsidiaries, were recorded in the accounts. As a result, \$122 million of losses remain for future recognition, providing the respective United States subsidiaries generate sufficient taxable income. These losses expire during the period 1993 to 1998.

(e) No provision was made for taxes on undistributed earnings of foreign subsidiaries not currently available for paying dividends inasmuch as such earnings were reinvested in the businesses.

**5. Net income per share**

Net income per share was calculated using net income after deduction of preference share dividends on all classes, except those on the Class D, Second Series, which have similar characteristics to the Company's Common Shares, and using the aggregate of the weighted average number of Class D Preference Shares, Second Series and Common Shares outstanding. The number of shares has been reduced by the pro rata interest in the Company held by Interprovincial Pipe Line Limited (note 8). The weighted average number of shares outstanding at September 30, 1984, 1983, and 1982 was 80,239,000, 70,048,000 and 69,217,000 respectively.

**6. Pension plans**

Pension expense during the three years ended September 30 amounted to \$19 million in 1984, \$20 million in 1983 and \$19 million in 1982. Unfunded prior years' service costs, which have not been charged to operations, amounted to \$30 million at September 30, 1984.

**7. Inventories**

	September 30 1984	1983
Finished goods	\$ 114	\$ 105
Natural gas in storage	317	309
Maturing whiskies and cognac	518	516
Raw materials and supplies	103	119
	<b>\$1,052</b>	<b>\$1,049</b>

**8. Investments**

	September 30 1984	1983
Investments accounted for on the equity method		
Interprovincial Pipe Line Limited (1)	\$ 245	
Sovereign Oil & Gas PLC (2)	40	
Others	42	\$ 46
Other investments - at cost	97	87
Marketable securities - at cost which approximates market (3)	115	185
	<b>\$ 539</b>	<b>\$ 318</b>

- (1) Effective October 1, 1983, the Company entered into a share exchange agreement with Interprovincial Pipe Line Limited ("Interprovincial") under which Interprovincial issued 13,600,000 common shares in exchange for 13,600,000 Class D Preference Shares, Second Series, of the Company. As a result, the Company owns approximately 34 per cent of the outstanding common shares of Interprovincial and Interprovincial in turn owns approximately 16 per cent of the Company. This investment is accounted for using the equity method. The consideration given and net assets acquired at October 1, 1983, are summarized as follows:

Consideration	
Class D Preference Shares, Second Series at a stated value of \$26 (13,600,000 shares)	\$ 354
Pro rata interest in the Company held by Interprovincial (4,688,077 shares)	(122)
	232
Net assets acquired	116
Consideration in excess of net assets acquired	\$ 116

The amount of consideration over the net book value of assets was attributed to the pipeline systems owned by Interprovincial and is being amortized over the remaining life of these assets which is estimated to be 30 years.

The following consolidated financial information of Interprovincial is based upon publicly reported financial data.

**Condensed statement of financial position**

September 30, 1984

	(unaudited)
Current assets	\$ 254
Pipeline transportation system, net	939
Investment in Hiram Walker Resources Ltd.	308
Other assets	30
	<u>\$1,531</u>
Current liabilities	\$ 84
Non-current liabilities	198
Long term debt	531
Shareholders' equity	718
	<u>\$1,531</u>

Twelve months  
ended

**Condensed statement of income**

September 30, 1984

	(unaudited)
Income	\$ 478
Expenses	277
	<u>201</u>
Income taxes	101
	<u>100</u>
Equity in earnings of Hiram Walker Resources Ltd.	25
Net income	\$ 125

- (2) Effective September 30, 1984, the Company purchased for cash 22.9 per cent of the outstanding common shares of Sovereign Oil & Gas PLC. This investment is accounted for using the equity method. The cash paid and the net assets acquired are as follows:

Cash paid	\$40
Net assets acquired	13
Consideration in excess of net assets acquired	\$27

The amount of consideration over the net book value of assets was attributed to the oil and gas assets owned by Sovereign and is being amortized over the remaining life of these assets.

- (3) These securities have been set aside to satisfy the debt service and repayment requirements of certain outstanding debt obligations (see note 10 (d), page 24).

**9. Property, plant  
and equipment**

September 30

1984

1983

	Accumulated depletion and			Accumulated depletion and		
	Cost	depreciation	Net	Cost	depreciation	Net
Distilled spirits	\$ 532	\$ 245	\$ 287	\$ 527	\$ 230	\$ 297
Natural resources	2,659	1,092	1,567	2,389	893	1,496
Gas utility	1,302	302	1,000	1,215	269	946
	<b>\$4,493</b>	<b>\$1,639</b>	<b>\$2,854</b>	<b>\$4,131</b>	<b>\$1,392</b>	<b>\$2,739</b>

All costs of acquiring and evaluating significant unproved oil and gas properties, previously excluded from the computation of depletion as described in the "Summary of significant accounting policies", were included in the depletion calculation for the year ended September 30, 1984. The balance excluded from the computation at September 30, 1983, amounted to \$149 million.

In 1982, the carrying value of the United States oil and gas assets was reduced by \$276 million. A provision for impairment of \$177 million, net of deferred income tax relief of \$99 million, was recorded as a charge against income.

## 10. Indebtedness

## (a) Loans and notes payable

	September 30 1984	1983
--	----------------------	------

Bank loans	\$ 90	\$ 102
Commercial paper	381	237
	<b>\$ 471</b>	<b>\$ 339</b>

## (b) Long term debt

	Calendar year maturity	September 30 1984	1983
--	---------------------------	----------------------	------

## Non-utility

Debentures			
8.5-9.875%	1994-98	\$ 230	\$ 59
9.5% (1984, US\$18; 1983, US\$20)	1986	24	25
14.25% (1984, £11; 1983, £13)	1986	20	23
15.5% (1)	1986	125	125
15.75-16% (1984, US\$64; 1983, US\$130)	1984-86	83	160
15.5-16% (1984, US\$90; 1983, US\$91)	1989	119	113
Bank loans and notes			
11.25-13% (1984, £38; 1983, £39)	1987-89	62	73
Revolving credit facility (1983, £20) (2)	1985	36	
Revolving credit facility (3)	1988	57	179
7.25-7.75% (1984, SF175; 1983, SF275) (4)	1986-88	123	177
14.5% (£10)	1986	17	19
Other (5)		39	46
		<b>899</b>	<b>1,035</b>

## Utility

First mortgage sinking fund bonds, secured			
8.6-11.5% (6)	1993-96	160	165
4.85-8.0%			
(1984, US\$22; 1983, US\$22)(6)	1985-93	29	27
Debentures			
6.5-17.75% sinking fund (6)	1984-99	262	279
13.25%	1993	65	65
18.5% (1)	1986	75	75
		<b>591</b>	<b>611</b>
		<b>1,490</b>	<b>1,646</b>
Less amounts due within one year		37	25
		<b>\$1,453</b>	<b>\$1,621</b>

- (1) These issues are extendable until 1991 at the option of the holder.
- (2) The variable rate of interest was based upon the London interbank offered rate ("LIBOR"). The weighted average interest rate was 15% during 1984.
- (3) Pursuant to this facility, proceeds can be drawn in Canadian or United States dollars. The rate of interest under this facility is based upon rates prevailing from time to time in Canada, the United States and/or LIBOR. The average interest rate was 11.9% during 1984 and 12.9% at September 30, 1984.
- (4) The notes are hedged as to principal and interest into United States dollars. The hedge contract increases the effective average interest rate to 15.8% at September 30, 1984.
- (5) Loans amounting to \$3 million at September 30, 1984, are secured.
- (6) The Company is obligated to ensure that all amounts due on the first mortgage sinking fund bonds and \$204 million of the sinking fund debentures of a subsidiary are paid to the holders of these securities. The Company's obligation to the holders of the first mortgage sinking fund bonds is secured.

(c) Long term debt maturities and sinking fund requirements for each of the five years subsequent to September 30, 1984, are as follows: 1985, \$37; 1986, \$176; 1987, \$282; 1988, \$163; 1989, \$146.

(d) During 1983, the Company acquired interest-bearing investments, comprising deposits with major Canadian and United States banks and highly-rated government and corporate securities, to be used for satisfying the debt service and repayment requirements of certain specific debt obligations. The debt issues and the related investments held at September 30, 1984, amount to \$105 million (1983, \$169 million) and \$115 million (1983, \$185 million), respectively.

(e) The Company has unused lines of credit at September 30, 1984 and 1983, of \$947 million and \$886 million, respectively. Of the unused lines available at September 30, 1984 and 1983, commitments, in various currencies, of \$336 million and \$261 million, respectively, have terms of up to six years.

11. Preference shares of subsidiary companies	September 30 1984	1983
Cumulative redeemable preference shares with fixed dividends (1)	\$ 11	\$ 11
Cumulative redeemable retractable preference shares with fixed dividends (2)	102	102
Cumulative redeemable preference shares with variable dividends (3)	59	70
	<b>\$172</b>	<b>\$183</b>

- (1) Fixed dividend rates are 5% and 5.5% according to Series and are redeemable at any time.
  - (2) Fixed dividend rates are between 8.5% and 13.5% according to Group and Series; the weighted average rate is approximately 11.3% and redemption can commence in 1988.
  - (3) Dividends are payable at an annual rate of one-half of the Canadian bank's prime lending rate plus 1%-1.25%. Annual redemption requirements are \$11 million in 1985, \$13 million in 1986, \$14 million to 1988 and \$7 million in 1989.

12. Capital stock	(a) Authorized	September 30	
		1984	1983
		Shares	
Preference shares (issuable in series)			
Class A		10,000,000	10,000,000
Class B		10,000,000	10,000,000
Class C		19,726,578	19,881,874
Class D		49,984,585	49,988,397
		89,711,163	89,870,271
Common Shares			
		150,318,734	150,108,350

(b) Outstanding	September 30			
	1984	1983	Shares	Amount
Preference shares				
Class A (1)	2,000,000	\$ 50	2,000,000	\$ 50
Class B (2)	4,000,000	100	4,000,000	100
Class C (3)	369,821	7	525,117	11
Class D (4) - First Series	13,984,732	350	13,896,699	347
- Second Series (note 8)	8,911,923	232		
	29,266,476	\$739	20,421,816	\$508
Common Shares	72,180,245	\$223	70,460,846	\$183

- (1) Class A - \$3.54 cumulative dividend, retractable at \$25.00 per share on September 30, 1984, or September 1, 1989, redeemable at varying premiums reducing from \$1.00 commencing October 1, 1986.
  - (2) Class B - \$2.375 cumulative dividend, convertible into Common Shares at \$31.50 per share up to September 30, 1988, redeemable at \$25.00 per share after September 30, 1984.

(3) Class C - \$1.80 cumulative dividend, convertible into Common Shares at \$15.00 per share up to November 1, 1984. On November 2, 1984, all outstanding shares were redeemed at \$20.00 per share.

(4) Class D, First Series - \$1.875 cumulative dividend, voting, convertible into Common Shares at \$28.00 per share up to December 31, 1989, redeemable at varying premiums reducing from \$1.875.

Class D, Second Series - voting and participating equally with and receiving the same dividends as the Common Shares.

(c) Changes in capital stock	Preference Shares		Common Shares	
	Shares	Amount	Shares	Amount
Balance at September 30, 1981	18,502,439	\$459	69,094,149	\$156
Issued for cash	2,000,000	50		
Conversion of preference to common	(55,135)	(1)	71,306	1
Issued under agreements (1)	6,160		344,608	6
Changes in Common Shares held by Trustees, at cost (note 13)			(15,657)	
Balance at September 30, 1982	20,453,464	508	69,494,406	163
Conversion of preference to common	(52,450)	(1)	65,637	1
Issued under agreements (1)	20,802	1	864,953	19
Changes in Common Shares held by Trustees, at cost (note 13)			35,850	
Balance at September 30, 1983	20,421,816	508	70,460,846	183
Conversion of preference to common	(159,108)	(3)	210,384	3
Issued on investment in Interprovincial (note 8)	13,600,000	354		
Pro rata interest in shares held by Interprovincial (note 8)	(4,688,077)	(122)		
Issued under agreements (1)	91,845	2	1,528,554	37
Changes in Common Shares held by Trustees, at cost (note 13)			(19,539)	
<b>Balance at September 30, 1984</b>	<b>29,266,476</b>	<b>\$739</b>	<b>72,180,245</b>	<b>\$223</b>

(1) Shares issued under agreements include those issued on exercise of stock options, those issued pursuant to the Stock Dividend, Dividend Reinvestment and Stock Purchase Plan, and the employees' Stock Purchase and Savings Plan, and those issued on exercise of warrants; all shares were issued for cash.

At September 30, 1984, 1,999,900 Common Share Purchase Warrants (1986) were outstanding. Each warrant entitles the holder to buy one Common Share at \$31.50 on or before September 30, 1986. At September 30, 1984, 5,425,000 Common Share Purchase Warrants (1988) were outstanding. Each warrant entitles the holder to buy one Common Share at \$32.50 on or before January 15, 1988.

13. Employee stock options	Common Shares		Class D, First Series Preference Shares
	Shares under option at October 1, 1983	Options granted	Options exercised
Shares under option at October 1, 1983	1,220,995		53,217
Options granted		189,000	
Options exercised		(65,862)	(23,054)
Options cancelled		(139,433)	
Shares under option at September 30, 1984	1,204,700		30,163

Options for Common Shares and Class D Preference Shares, First Series, are exercisable until 1989 at average prices of approximately \$25 and \$15 per share, respectively. Under the current option plan for Common Shares, 4,136,850 Common Shares were reserved for issuance to certain employees and at September 30, 1984, 2,928,195 Common Shares remain available to be granted under the plan. Under the Class D, First Series Preference Share plan, the Company issues preference shares or makes cash payments as options are exercised. An older Common Share plan, under which no further options are to be granted, requires that Trustees purchase shares in the open market to satisfy outstanding options.

**14. Business segments**

Financial data by business segment and geographic area for each of the three years in the period ended September 30, 1984, is presented below:

Business segments	Year ended September 30		
	1984	1983	1982
Revenue			
Distilled spirits	\$ 1,448	\$ 1,406	\$ 1,455
Natural resources	451	459	477
Gas utility	1,777	1,538	1,428
	<b>\$ 3,676</b>	<b>\$ 3,403</b>	<b>\$ 3,360</b>
Operating income			
Distilled spirits	\$ 278	\$ 267	\$ 294
Natural resources	105	91	42
Gas utility	206	180	188
Total before undernoted items	<b>589</b>	538	524
Other income	19	22	22
Finance charges, net	(196)	(213)	(269)
Income taxes	(186)	(138)	(136)
Foreign currency translation gain			10
Equity in earnings of Interprovincial			
Pipe Line Limited	30		
Minority interest	(27)	(23)	(9)
Benefit of prior years' tax losses	16		
Provision for impairment			(177)
Net income (loss)	<b>\$ 245</b>	<b>\$ 186</b>	<b>\$ (35)</b>
Identifiable assets			
Distilled spirits	\$ 1,555	\$ 1,549	\$ 1,569
Natural resources	1,997	1,852	1,894
Gas utility	1,534	1,439	1,501
Investment in Interprovincial			
Pipe Line Limited	245		
	<b>\$ 5,331</b>	<b>\$ 4,840</b>	<b>\$ 4,964</b>
Capital expenditures			
Distilled spirits	\$ 21	\$ 24	\$ 52
Natural resources (1)	207	146	208
Gas utility	97	93	98
	<b>\$ 325</b>	<b>\$ 263</b>	<b>\$ 358</b>
Depletion and depreciation			
Distilled spirits	\$ 26	\$ 26	\$ 25
Natural resources	163	183	232
Gas utility	44	41	37
	<b>\$ 233</b>	<b>\$ 250</b>	<b>\$ 294</b>

(1) Net of applicable government grants for the three years ended September 30, 1984, 1983 and 1982 of \$143 million, \$82 million and \$37 million, respectively.

Geographic areas	Year ended September 30		
	1984	1983	1982
Revenue			
Canada	\$ 2,322	\$ 2,070	\$ 1,925
United States	1,173	1,174	1,233
Other	354	313	393
Eliminations (1)	(173)	(154)	(191)
	\$ 3,676	\$ 3,403	\$ 3,360
Operating income			
Canada	\$ 393	\$ 359	\$ 360
United States	112	93	81
Other	84	86	83
	\$ 589	\$ 538	\$ 524
Identifiable assets			
Canada	\$ 3,401	\$ 2,917	\$ 2,812
United States	993	1,121	1,306
Other	937	802	846
	\$ 5,331	\$ 4,840	\$ 4,964
Capital expenditures			
Canada (2)	\$ 267	\$ 202	\$ 178
United States	38	34	122
Other	20	27	58
	\$ 325	\$ 263	\$ 358
Depletion and depreciation			
Canada	\$ 111	\$ 104	\$ 91
United States	106	135	163
Other	16	11	40
	\$ 233	\$ 250	\$ 294

- (1) Inter-company sales between geographic areas are at approximate market prices.  
(2) Net of applicable government grants for the three years ended September 30, 1984, 1983 and 1982 of \$143 million, \$82 million and \$37 million, respectively.

## 15. Commitments and contingencies

- (a)** The indentures and agreements relating to certain long term debt obligations of Walker-Home Oil Ltd., a principal subsidiary of the Company, contain covenants limiting the transfer of funds by Walker-Home Oil Ltd. and its subsidiaries to the Company. Under the most restrictive of these covenants, as at September 30, 1984, such transfers of funds to the Company were limited to future consolidated net income of Walker-Home Oil Ltd. and its subsidiaries plus \$387 million. The Company's consolidated net assets at September 30, 1984, include \$1,245 million of net assets of consolidated subsidiaries, which were restricted against transfer to the Company.
- (b)** Due to the size, complexity and international scope of the Company's operations, a number of lawsuits are pending at any point in time in which the Company may be the plaintiff or defendant. In the opinion of management, the ultimate resolution of any current lawsuits would not have a material effect on the Company's consolidated financial position or results of operations.

## 16. Supplementary information

Since the Company uses capital markets and has security holders resident in the United States, supplementary information in conformity with United States reporting practices is included as follows:

### United States accounting principles

The financial statements of the Company have been prepared in accordance with accounting principles generally accepted in Canada. These principles differ in some respects from those applicable in the United States. These differences are as follows:

#### (a) Income adjustments and basic net income per share

##### (i) Foreign currency translation

The Company prospectively changed its accounting policy for foreign currency translation on October 1, 1982. The Company follows the practice of deferring unrealized foreign exchange gains or losses on those long term monetary assets and liabilities with a fixed or ascertainable life and denominated in other than a domestic currency. These gains or losses are subsequently amortized over the remaining life of the related assets and liabilities. Under accounting principles generally accepted in the United States, pursuant to Financial Accounting Standard No. 52, such exchange gains and losses would be included immediately in the determination of net income.

##### (ii) Basic income per share

The calculation of basic net income per share under United States generally accepted accounting principles includes the common stock equivalent of the Class D Convertible Voting Preference Shares, First Series; Class B Convertible Preference Shares and Common Share Purchase Warrants related to the Class B Convertible Preference Shares and any outstanding stock options granted where the average price for the year exceeds the option price.

If United States generally accepted accounting principles were followed by the Company in respect of deferred foreign exchange gains and losses during 1984 and 1983, and long term debt obligations prior to October 1, 1982, the Canadian income (loss) would be adjusted as follows:

	Year ended September 30		
	1984	1983	1982
Net income (loss) as reported – Canadian generally accepted accounting principles	\$245	\$ 186	\$ (35)
Foreign exchange loss, net of tax		(8)	
Foreign currency translation loss			(17)
Net income (loss) – United States generally accepted accounting principles	\$245	\$ 178	\$ (52)
The basic and fully diluted net income (loss) per share on a United States basis would be as follows:			
Basic	\$2.45	\$1.98	\$(1.38)
Fully diluted	\$2.34	\$1.93	\$(1.38)

In addition, reported retained earnings would decrease by \$9 million to \$1,167 million at September 30, 1984, \$9 million to \$1,071 million at September 30, 1983, and \$1 million to \$1,031 million at September 30, 1982.

**(b) Pension plans**

Under United States generally accepted accounting principles, additional information with respect to the Company's United States pension plans would be disclosed as set forth below. The data is based upon reports of independent consulting actuaries, as of the most recent valuation dates, generally January 1 of each year:

	1984	1983
Actuarial present value of accumulated plan benefits of which \$100 million (1983, \$95 million) is vested	\$103	\$ 98
Net assets available for benefits	<b>\$182</b>	<b>\$162</b>
Assumed weighted average interest rate used in calculating plan benefits	10%	10%

**(c) Preference shares**

Under United States generally accepted accounting principles, preference shares which are subject to mandatory redemption requirements would be reported under a separate caption "Redeemable preference shares" rather than under the general heading "Shareholders' equity" in the "Consolidated statement of financial position". All the Company's preference shares, except the Class D, Second Series, are subject to mandatory redemption requirements.

**(d) Provision for impairment - United States natural resource properties**

In 1982, the provision for impairment in the "Consolidated statement of income" would be included as a component of "Income before income taxes" under United States generally accepted accounting principles. Specifically, the gross amount of the impairment of \$276 million would be disclosed as a separate component of "Operating costs and expenses" and the related deferred income tax relief of \$99 million would be offset against "Income taxes". However, these reclassifications would not change the Company's loss reported for that year.

**Oil and gas  
exploration and  
production activities  
(unaudited)**

The following supplementary oil and gas information is provided in accordance with the United States' Statement of Financial Accounting Standards No. 69, "Disclosures about Oil and Gas Producing Activities".

Oil and gas exploration and production activities are carried out principally in Canada and the United States and to a lesser extent in other areas.

**(a) Capitalized costs**

	September 30		
	1984	1983	1982
<b>Petroleum and natural gas properties</b>			
Canada	\$ 1,164	\$ 1,007	\$ 916
United States	1,304	1,213	1,108
Other	71	58	50
	<b>2,539</b>	<b>2,278</b>	<b>2,074</b>
<b>Accumulated depletion and depreciation</b>			
Canada	219	160	110
United States	802	681	499(1)
Other	46	33	32
	<b>1,067</b>	<b>874</b>	<b>641</b>
<b>Net capitalized costs</b>			
Canada	945	847	806
United States	502	532	609
Other	25	25	18
	<b>\$1,472</b>	<b>\$1,404</b>	<b>\$1,433</b>

(1) Includes provision for impairment of \$276 million (see note 9, page 22).

**(b) Costs incurred**

	Year ended September 30		
	1984	1983	1982
<b>Acquisition of unproved properties</b>			
Canada	\$ 17	\$ 7	\$ 3
United States	4	5	11
	<b>21</b>	<b>12</b>	<b>14</b>
<b>Acquisition of proved properties</b>			
United States	7		
	<b>7</b>		
<b>Exploration costs</b>			
Canada	81	52	24
United States	21	19	41
Other	8	9	26
	<b>110</b>	<b>80</b>	<b>91</b>
<b>Development costs</b>			
Canada	60	32	42
United States	16	21	52
Other	2	2	2
	<b>78</b>	<b>55</b>	<b>96</b>
<b>Total</b>			
Canada	158	91	69
United States	48	45	104
Other	10	11	28
	<b>\$ 216</b>	<b>\$ 147</b>	<b>\$ 201</b>

(c) Results of operations	Year ended September 30		
	1984	1983	1982
Revenues, net of royalties			
Canada	\$311	\$273	\$235
United States	113	135	169
Other	5		
	<b>429</b>	408	404
Production costs			
Canada	43	41	39
United States	28	32	31
Other	1		
	<b>72</b>	73	70
Petroleum and gas revenue tax - Canada	<b>43</b>	36	33
Depletion and depreciation			
Canada	61	50	44
United States	88	121	150(1)
Other	8	3	32
	<b>157</b>	174	226
Income (loss) from oil and gas operations before income taxes			
Canada	164	146	119
United States	(3)	(18)	(12)
Other	(4)	(3)	(32)
	<b>157</b>	125	75
Income taxes (recoveries)			
Canada	100	79	73
United States	(1)	(8)	(5)
Other	1	(2)	(16)
	<b>100</b>	69	52
Results of oil and gas operations (2)			
Canada	64	67	46
United States	(2)	(10)	(7)
Other	(5)	(1)	(16)
	<b>\$ 57</b>	\$ 56	\$ 23

- (1) Excludes provision for impairment of \$276 million (see note 9, page 22).  
 (2) The above results exclude general and administrative overhead, interest and other operating costs and revenues not directly related to conventional oil and gas exploration and production activities; consequently, they differ from those reported in the results of the natural resources segment.

**(d) Crude oil and natural gas reserves**

Proved reserves are based on estimates made by Company engineers. Proved oil and gas reserves are the estimated quantities of crude oil, natural gas and natural gas liquids which geological and engineering data demonstrate with reasonable certainty to be recoverable in future years from known reservoirs under existing economic and operating conditions. Proved developed oil and gas reserves are reserves that can be expected to be recovered through existing wells with existing equipment and operating methods. The process of estimating reserves is complex, requiring subjective judgements in the evaluation of available geological, engineering, economic, and other data in respect of each reservoir. The Company's proved reserves are located in Canada, United States, Australia and Indonesia. The proved reserves in Australia and Indonesia are included in "other" in the table on the following page.

The calculation of net reserves of crude oil, including condensate and natural gas liquids, and natural gas is based on the Company's share of proved reserves after the deduction of royalties. The federal and provincial government royalty rates vary depending on prices, production volumes and the timing of initial production.

The net reserves set forth below have been calculated on the basis of royalty rates in effect on the dates the estimates were made.

Proved reserves	Canada		United States		Other		Total	
	Oil(1)	Gas(2)	Oil(1)	Gas(2)	Oil(1)	Gas(2)	Oil(1)	Gas(2)
September 30, 1981	66,629	553	10,578	126			77,207	679
Revisions of previous estimates, royalty rates and improved recovery	9,758	115	(399)	(24)			9,359	91
Extensions and discoveries	1,087	37	994	26	1,119		3,200	63
Production	(6,612)	(29)	(1,932)	(25)			(8,544)	(54)
September 30, 1982	70,862	676	9,241	103	1,119		81,222	779
Revisions of previous estimates, royalty rates and improved recovery	2,121	37	2,231	27	(297)		4,055	64
Extensions and discoveries	2,763	16	552	6	230		3,545	22
Production	(6,476)	(26)	(1,657)	(18)			(8,133)	(44)
September 30, 1983	69,270	703	10,367	118	1,052		80,689	821
Revisions of previous estimates, royalty rates and improved recovery	8,265	12	284	13	15		8,564	25
Purchase of minerals in place			248	3			248	3
Extensions and discoveries	6,043	47	536	14	185		6,764	61
Production	(6,954)	(30)	(1,422)	(14)	(164)		(8,540)	(44)
Sales of minerals in place			(291)	(9)			(291)	(9)
September 30, 1984	76,624	732	9,722	125	1,088		87,434	857

#### Proved developed reserves

September 30, 1981	66,629	553	9,967	111			76,596	664
September 30, 1982	70,862	676	8,620	94	1,054		80,536	770
September 30, 1983	65,807	649	9,300	107	1,052		76,159	756
September 30, 1984	62,253	685	8,623	109	926		71,802	794

(1) Thousands of barrels. (2) Billions of cubic feet.

#### (e) Standardized measure of discounted future net cash flows and changes therein

Future cash inflows are computed by applying year-end prices, except for fixed and determinable escalation provisions in contracts, to year-end quantities of proved oil and gas reserves. Future development costs, production costs, Petroleum and Gas Revenue Tax ("PGRT"), and income taxes are deducted from future cash inflows to arrive at future net cash flows. Future development and production costs are based on year-end costs and assume continuation of existing economic and operating conditions. Future PGRT is computed based on rates and legislation in effect at year end. Future income taxes are computed by applying the appropriate year-end statutory rates to the future pretax net cash flows, after making provision for the tax basis of the oil and gas properties. Future net cash flows are discounted at a rate of 10 per cent per annum to arrive at discounted future net cash flows.

The Company cautions that the discounted future net cash flows from proved oil and gas reserves is neither an indication of fair market value of the Company's oil and gas properties, nor of the future net cash flows expected to be generated from such properties. The discounted future net cash flows do not include the fair market value of exploratory properties and probable or possible oil and gas reserves, nor give consideration to the effect of anticipated future changes in crude oil and natural gas prices, development and production costs, and possible changes to tax and royalty regulations. The prescribed discount rate of 10 per cent may not appropriately reflect future interest rates. The computation excludes values attributable to the Company's marketing, storage and pipeline activities related to oil and gas production.

The discounted future net cash flows cannot be compared with the net book value of capitalized costs of petroleum and natural gas properties because they are calculated on an after-tax basis and exclude the fair market value of exploratory properties and probable or possible oil and gas reserves.

#### Standardized measure of discounted future net cash flows

	September 30		
	1984	1983	1982
<b>Future cash inflows</b>			
Canada	\$4,683	\$4,076	\$4,106
United States	980	862	786
Other	41	33	47
	<b>5,704</b>	<b>4,971</b>	<b>4,939</b>
<b>Future production and development costs</b>			
Canada	1,126	808	678
United States	270	222	188
Other	12	12	16
	<b>1,408</b>	<b>1,042</b>	<b>882</b>
<b>Future PGRT – Canada</b>	<b>585</b>	<b>572</b>	<b>662</b>
<b>Future pretax cash flows</b>			
Canada	2,972	2,696	2,766
United States	710	640	598
Other	29	21	31
	<b>3,711</b>	<b>3,357</b>	<b>3,395</b>
<b>Future income taxes</b>			
Canada	1,368	1,441	1,501
Other	3	3	14
	<b>1,371</b>	<b>1,444</b>	<b>1,515</b>
<b>Future net cash flows</b>			
Canada	1,604	1,255	1,265
United States	710	640	598
Other	26	18	17
	<b>2,340</b>	<b>1,913</b>	<b>1,880</b>
<b>10% annual discount for timing of future cash flows</b>			
Canada	946	747	740
United States	287	243	203
Other	6	4	6
	<b>1,239</b>	<b>994</b>	<b>949</b>
<b>Discounted future net cash flows</b>			
Canada	658	508	525
United States	423	397	395
Other	20	14	11
	<b>\$1,101</b>	<b>\$ 919</b>	<b>\$ 931</b>

**Changes in standardized measure of discounted future net cash flows**

	Year ended September 30		
	1984	1983	1982
Revisions to reserves proved in prior years	\$ (4)	\$ 79	\$ (170)
Revisions in quantity and timing estimates			
Net change in prices and royalties, net of production costs and PGRT	168	(61)	471
Change in estimated future development costs	(34)	10	(14)
Other	24	(7)	25
	154	21	312
Accretion of discount	157	158	130
Discoveries and extensions, net of related costs	149	76	124
Purchase of minerals in place	11		
Sales of minerals in place	(19)		
Previously estimated development costs incurred during the year	31	24	14
Sales of oil and gas produced, net of production costs and PGRT	(314)	(299)	(301)
Net change in income taxes	13	8	(169)
Net change	182	(12)	110
Balance at beginning of year	919	931	821
<u>Balance at end of year</u>	<u>\$1,101</u>	<u>\$ 919</u>	<u>\$ 931</u>

**Quarterly financial information (unaudited)**

	Year ended September 30				1984				1983			
	Quarter				First	Second	Third	Fourth	First	Second	Third	Fourth
Revenue	\$1,008	\$1,171	\$ 831	\$ 666	\$ 984	\$1,011	\$ 809	\$ 599				
Gross margin	\$ 363	\$ 369	\$ 312	\$ 271	\$ 361	\$ 336	\$ 289	\$ 247				
Income before unusual item	\$ 79	\$ 82	\$ 60	\$ 8*	\$ 60	\$ 71	\$ 34	\$ 21				
Net income	\$ 79	\$ 82	\$ 60	\$ 24	\$ 60	\$ 71	\$ 34	\$ 21				
Net income (loss) per share												
Basic												
Before unusual item	\$ 0.85	\$ 0.89	\$ 0.61	\$ (0.03)*	\$ 0.70	\$ 0.86	\$ 0.32	\$ 0.15				
After unusual item	\$ 0.85	\$ 0.89	\$ 0.61	\$ 0.16	\$ 0.70	\$ 0.86	\$ 0.32	\$ 0.15				
Fully diluted												
Before unusual item	\$ 0.78	\$ 0.77	\$ 0.57	\$ (0.03)*	\$ 0.67	\$ 0.73	\$ 0.32	\$ 0.15				
After unusual item	\$ 0.78	\$ 0.77	\$ 0.57	\$ 0.16	\$ 0.67	\$ 0.73	\$ 0.32	\$ 0.15				

\*The benefit of prior years' tax losses of \$16 million (\$0.19 per share) was reclassified as an unusual item at the end of the fourth quarter when the amount was finally determined. Before the fourth quarter, the benefit was included in income before unusual item as a reduction of income taxes.

**Market price of common shares and related security holder matters**

The principal trading markets of the Common Shares of the Company in Canada and the United States are Toronto and New York, respectively. The Common Shares of the Company are also listed on the Montreal Exchange.

The following table sets forth the reported high and low sales prices of the Common Shares of the Company on the Toronto and New York stock exchanges, as reported by the Toronto Stock Exchange Review and the New York Stock Exchange Monthly Market Statistics Report, respectively:

	Year ended September 30				1984				1983			
	Quarter				First	Second	Third	Fourth	First	Second	Third	Fourth
Toronto Stock Exchange (Canadian dollars)												
High	\$29 $\frac{1}{4}$	\$28 $\frac{5}{8}$	\$24 $\frac{3}{8}$	\$25 $\frac{1}{2}$	\$21 $\frac{1}{2}$	\$23 $\frac{5}{8}$	\$27 $\frac{1}{8}$	\$27				
Low	\$25 $\frac{1}{8}$	\$23 $\frac{3}{4}$	\$21	\$20 $\frac{5}{8}$	\$17 $\frac{3}{4}$	\$19 $\frac{1}{2}$	\$21 $\frac{1}{8}$	\$24 $\frac{1}{4}$				
New York Stock Exchange (United States dollars)												
High	\$23 $\frac{3}{8}$	\$22 $\frac{7}{8}$	\$19	\$19 $\frac{1}{4}$	\$17 $\frac{1}{2}$	\$19 $\frac{1}{4}$	\$22	\$22				
Low	\$20 $\frac{5}{8}$	\$18 $\frac{1}{4}$	\$16 $\frac{1}{4}$	\$15 $\frac{5}{8}$	\$14 $\frac{1}{4}$	\$15 $\frac{5}{8}$	\$17 $\frac{3}{4}$	\$19 $\frac{5}{8}$				

Quarterly dividends of \$0.33 per Common Share were paid in 1984 and 1983.

At September 30, 1984, there were 46,481 registered holders of Common Shares.

There are no restrictions on the export or import of capital which affect the remittance of dividends, interest or other payments to non-resident holders of the Company's securities.

The Foreign Investment Review Act requires prior approval by the government of Canada of the acquisition by, or transfer to, non-residents of Canada of direct or indirect control of a Canadian business entity, such as the Company. The Act does not apply to the purchase of shares or securities of a corporation where such purchases would not give the purchasers effective control of the corporation.

Cash dividends paid to shareholders resident in the United States, the United Kingdom and most western European countries are generally subject to Canadian withholding tax at a rate of 15 per cent. Cash dividends paid to other non-residents of Canada will also generally be subject to Canadian withholding tax at a maximum rate of 25 per cent, depending upon applicable tax treaties. Interest payable on the Company's debt securities held by non-Canadian residents may also be subject to Canadian withholding tax depending upon the terms and provisions of such securities. Stock dividends paid to non-Canadian residents are generally not subject to Canadian withholding tax.

# Five year financial and operating review

	1984	1983	1982	1981	1980
<b>Financial</b>	(expressed in millions except per share amounts)				
Revenue					
Distilled spirits	\$ 1,448	\$ 1,406	\$ 1,455	\$ 1,453	\$ 1,431
Natural resources	451	459	477	349	232
Gas utility	1,777	1,538	1,428	1,099	862
	<b>\$ 3,676</b>	<b>\$ 3,403</b>	<b>\$ 3,360</b>	<b>\$ 2,901</b>	<b>\$ 2,525</b>
Operating income					
Distilled spirits	\$ 278	\$ 267	\$ 294	\$ 280	\$ 264
Natural resources	105	91	42	83	93
Gas utility	206	180	188	113	94
	<b>\$ 589</b>	<b>\$ 538</b>	<b>\$ 524</b>	<b>\$ 476</b>	<b>\$ 451</b>
Income before income taxes and other items	\$ 412	\$ 347	\$ 277	\$ 296	\$ 372
Income taxes	(186)	(138)	(136)	(62)	(131)
Equity in earnings of Interprovincial Pipe Line Limited	30				
Other items, net	(27)	(23)	1	16	(1)
Income before unusual item	229	186	142	250	240
Benefit of prior years' tax losses	16				
Provision for impairment			(177)		
Net income (loss)	<b>\$ 245</b>	<b>\$ 186</b>	<b>\$ (35)</b>	<b>\$ 250</b>	<b>\$ 240</b>
Net income (loss) per share					
Basic					
Before unusual item	\$ 2.32	\$ 2.03	\$ 1.43	\$ 3.23	\$ 3.18
After unusual item	\$ 2.51	\$ 2.03	\$(1.13)	\$ 3.23	\$ 3.18
Fully diluted					
Before unusual item	\$ 2.19	\$ 2.01	\$ 1.43	\$ 3.02	\$ 3.01
After unusual item	\$ 2.34	\$ 2.01	\$(1.13)	\$ 3.02	\$ 3.01
Dividends declared per Common Share	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32
Cash from operations	\$ 518	\$ 664	\$ 485	\$ 203	\$ 257
Capital expenditures (1)	\$ 325	\$ 263	\$ 358	\$ 404	\$ 301
Identifiable assets					
Distilled spirits	\$ 1,555	\$ 1,549	\$ 1,569	\$ 1,540	\$ 1,440
Natural resources	1,997	1,852	1,894	2,076	1,100
Gas utility	1,534	1,439	1,501	1,302	1,070
Investment in Interprovincial Pipe Line Limited	245				
Total assets	<b>\$ 5,331</b>	<b>\$ 4,840</b>	<b>\$ 4,964</b>	<b>\$ 4,918</b>	<b>\$ 3,610</b>
Long term debt (including current portion)	<b>\$ 1,490</b>	<b>\$ 1,646</b>	<b>\$ 1,748</b>	<b>\$ 1,753</b>	<b>\$ 742</b>
Shareholders' equity					
Preference	\$ 739	\$ 508	\$ 508	\$ 460	\$ 362
Common	1,255	1,116	1,195	1,362	1,227
	<b>\$ 1,994</b>	<b>\$ 1,624</b>	<b>\$ 1,703</b>	<b>\$ 1,822</b>	<b>\$ 1,589</b>
Number of Common Shares and Class D Preference Shares, Second Series, outstanding	81	70	69	69	69

(1) Excludes acquisition of Home Oil Company Limited in 1980 and United States natural resource properties in 1981.

## Operating

Distilled spirits	1984	1983	1982	1981	1980
Gross revenue less excise taxes and import duties (millions)	\$1,107	\$1,054	\$1,103	\$1,085	\$1,021
<b>Natural resources</b>					
Production (before royalties)					
Crude oil and natural gas liquids (barrels per day)					
Canada	26,693	25,811	26,664	27,908	30,426
United States	5,012	5,438	6,255	4,462	627
International	373		15		
	32,078	31,249	32,934	32,370	31,053
Natural gas sales (millions of cubic feet per day)					
Canada	105	97	108	107	109
United States	48	58	82	59	21
	153	155	190	166	130
Drilling activity					
Gross working interest wells	549	262	245	307	450
Net oil	75	37	27	48	36
Net gas	17	12	20	23	37
Net dry	50	23	31	40	29
Land holdings (thousands of acres)					
Gross undeveloped					
Canada	11,667	19,517	21,149	21,645	25,184
United States	2,222	3,873	3,236	2,962	2,305
International	11,219	11,631	10,161	9,924	11,245
	25,108	35,021	34,546	34,531	38,734
Net undeveloped					
Canada	2,624	3,431	3,601	3,949	4,042
United States	828	1,375	1,700	1,675	1,277
International	1,753	2,054	1,913	2,210	1,435
	5,205	6,860	7,214	7,834	6,754
Gross developed					
Canada	1,742	1,699	1,498	1,728	1,258
United States	677	909	759	695	257
International	1				
	2,420	2,608	2,257	2,423	1,515
Net developed					
Canada	412	388	361	347	349
United States	96	140	168	165	51
International					
	508	528	529	512	400

	1984	1983	1982	1981	1980
Proved reserves (before royalties)					
Crude oil and natural gas liquids (millions of barrels)					
Canada	102	102	105	118	119
United States	12	13	12	13	1
International	2	1	1		
	116	116	118	131	120
Natural gas (billions of cubic feet)					
Canada	951	944	913	949	896
United States	155	145	128	159	42
	1,106	1,089	1,041	1,108	938
<b>Gas utility</b>					
Revenue (millions)					
Gas sales					
Residential	\$ 588	\$ 501	\$ 478	\$ 343	\$261
Commercial	599	530	485	370	283
Industrial	534	460	417	344	284
	1,721	1,491	1,380	1,057	828
Other revenue	56	47	48	42	35
	\$1,777	\$1,538	\$1,428	\$1,099	\$863
Gas cost (millions)	\$1,383	\$1,191	\$1,081	\$ 851	\$655
Gas sales (billions of cubic feet)					
Residential	91	78	88	81	74
Commercial	118	107	116	109	102
Industrial	115	99	105	107	110
	324	284	309	297	286
Daily sendout (millions of cubic feet)					
Maximum	2,027	1,937	1,958	1,856	1,735
Minimum	272	257	243	249	249
Average	897	788	850	825	793
Number of active customers (thousands)					
Residential	719	687	654	612	569
Commercial	70	66	63	60	56
Industrial	7	7	7	6	6
	796	760	724	678	631
Average revenue (per thousand cubic feet)					
Residential	\$6.48	\$6.41	\$5.44	\$4.22	\$3.54
Commercial	\$5.07	\$4.97	\$4.20	\$3.39	\$2.79
Industrial	\$4.64	\$4.63	\$3.96	\$3.22	\$2.56
Miles of mains in use (year end)	11,181	10,929	10,718	10,233	9,871
Average use per residential customer (thousands of cubic feet)					
Degree day deficiency (1)	127	114	135	134	130
	4,249	3,756	4,322	4,202	4,040

(1) Degree day deficiency figures, expressed in Celsius, are for the Toronto area. The deficiency is a measure of coldness during the heating season and is calculated by adding together the total number of degrees by which the daily mean temperature fell below 18° Celsius.

# Corporate information

<b>Directors</b>	<b>Allen T. Lambert (1) (4)</b> Chairman Trilon Financial Corp. Ltd.	<b>Executive officers</b>	<b>Executive office</b>
Richard E. Cross (3) Counsel Cross, Wrock, Miller & Vieson	Peter L.P. Macdonnell, QC Partner Milner & Steer	A.E. Downing, Chairman, President and Chief Executive Officer	Hiram Walker Resources Ltd. Suite 600 1 First Canadian Place P.O. Box 33 Toronto, Ontario M5X 1A9 Telephone (416) 864-3300
A.E. Downing (1) Chairman, President and Chief Executive Officer of the Company	Robert W. Martin Executive Vice President of the Company President The Consumers' Gas Company Ltd.	R.F. Haskayne, Executive Vice President	
Charles T. Fisher, III Chairman and President National Bank of Detroit	Edmond G. Odette (2) President Eastern Construction Company Limited	H. Clifford Hatch, Jr., Executive Vice President	
W. Douglas H. Gardiner President WDHG Financial Associates Limited	Stanley G. Olson (3) Corporate Director	R.W. Martin, Executive Vice President	
Gordon C. Gray (1) (2) Chairman and Chief Executive Officer A.E. LePage Limited	John T. Sapienza Partner Covington & Burling	A.R. McCallum, Senior Vice President and Chief Financial Officer	
Richard F. Haskayne Executive Vice President of the Company President Home Oil Company Limited	Robert C. Scrivener (3) Corporate Director	W.R. Fatt, Vice President and Treasurer	
H. Clifford Hatch (1) Corporate Director	Noah Torno (1) (3) Corporate Director	J.B. Petrie, Vice President and Comptroller	
H. Clifford Hatch, Jr. Executive Vice President of the Company President Hiram Walker- Gooderham & Worts Limited	William P. Wilder (1) (4) Chairman The Consumers' Gas Company Ltd.	E.W.H. Tremain, Vice President and Secretary	
Robert S. Hurlbut (2) (3) Chairman General Foods, Inc.	Member of: (1) Executive Committee (2) Audit Committee (3) Management Resources and Compensation Committee (4) Pension Committee		
Henry N.R. Jackman (1)(4) Chairman The Empire Life Insurance Company			
Lucille M. Johnstone Senior Vice President RivTow Straits Limited			
			<b>Principal offices</b>
			Hiram Walker- Gooderham & Worts Limited 2072 Riverside Drive East P.O. Box 2518 Windsor, Ontario N8Y 4S5 Telephone (519) 254-5171
			Home Oil Company Limited 1700 Home Oil Tower 324 Eighth Avenue S.W. Calgary, Alberta T2P 2Z5 Telephone (403) 232-7100
			The Consumers' Gas Company Ltd. Suite 4200 1 First Canadian Place P.O. Box 90 Toronto, Ontario M5X 1C5 Telephone (416) 864-3399

<b>Auditors</b> Price Waterhouse	
<b>Registrar and transfer agents</b>	
<i>Common Shares and Warrants</i>	
Canada Permanent Trust Company 20 Eglinton Avenue West, Toronto M4R 2E2 and in Montreal, Calgary and Vancouver	
Morgan Guaranty Trust Company of New York Stock Transfer Department 30 West Broadway New York, N.Y. 10007	
14.16% Retractable Class A Preference Shares	
The National Victoria and Grey Trust Company 21 King Street East, Toronto M5C 1B3 and in Montreal, Calgary and Vancouver	
9½% Convertible Class B Preference Shares	
7½% Convertible Class D Preference Shares	
Canada Permanent Trust Company 20 Eglinton Avenue West, Toronto M4R 2E2 and in Montreal, Calgary and Vancouver	

### Stock exchange listings and symbol

Common Shares are listed on the Toronto, Montreal and New York stock exchanges. The listing symbol for Common Shares on all stock exchanges is **HWR** and is reported in Canadian newspapers under the W's as Walker R, and in United States newspapers under the W's as WkHRs.

### Form 10-K

A Form 10-K Annual Report is filed with the United States Securities and Exchange Commission. This report will be made available, without charge, upon written request to the Company.

### Dividend plan

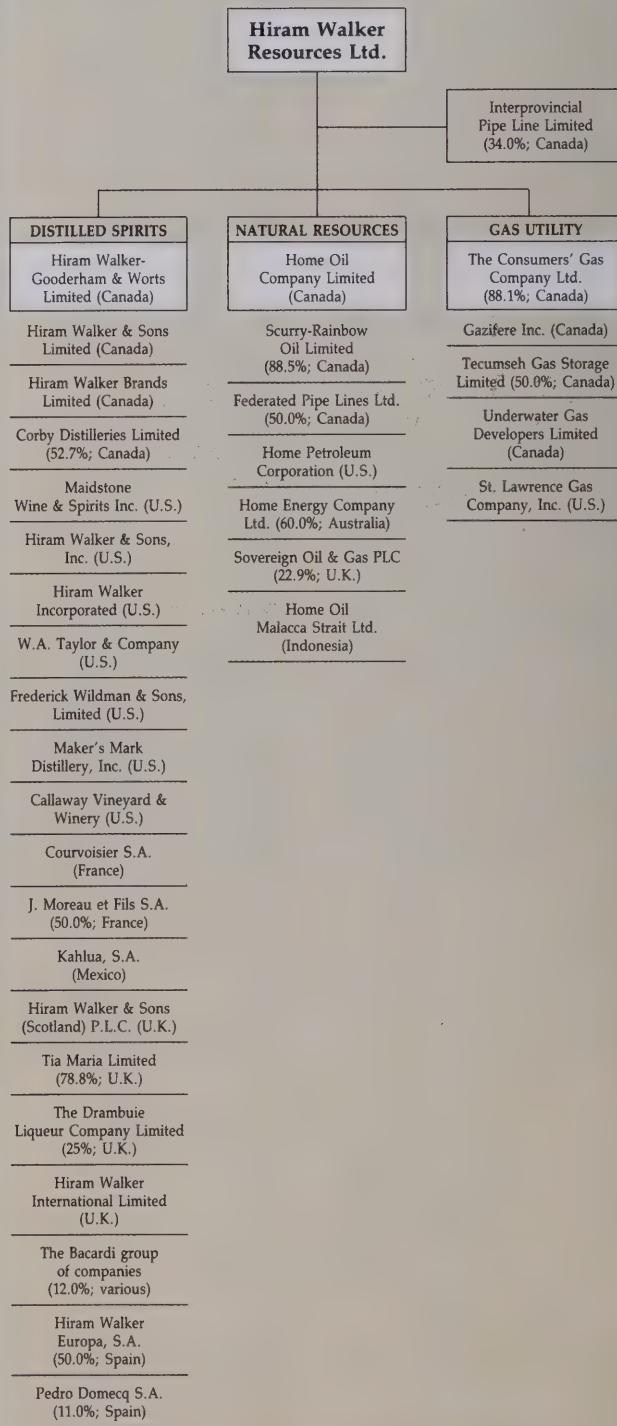
Registered shareholders of Common Shares and 7½% Convertible Class D Preference Shares are eligible to participate in the Stock Dividend, Dividend Reinvestment and Stock Purchase Plan. Details may be obtained by writing to the Company.

### Annual meeting

The Annual Meeting of Shareholders will be held in the Canadian Room of the Royal York Hotel, 100 Front Street West, Toronto, Ontario, on Wednesday, February 13, 1985, at 11:00 a.m.

### Selected subsidiaries and investments

Shown by business segment  
( % owned; country of incorporation)





# Principal Brands

## *Hiram Walker-Goodeham & Worts Limited*

### **CANADA**

#### **Canadian Whiskies**

Canadian Club Classic  
Canadian Club  
Walker's Special Old  
Gooderham's Bonded Stock

#### **Imported Scotch Whiskies**

Ballantine's  
Lauder's

#### **Liqueurs**

Hiram Walker's

#### **Imported Liqueurs**

Kahlua  
Drambuie  
Tia Maria  
Häagen-Dazs

#### **Cognac**

Courvoisier

#### **London Dry Gin**

Hiram Walker's Crystal

#### **Vodkas**

Hiram Walker's Crystal  
Skol

#### **Rums**

Government House  
Maraca

#### **Imported Wines**

J. Moreau et Fils (France)  
Langenbach and Company (Germany)  
Tarride Ledroit & Cie (France)

### **UNITED STATES**

#### **Imported Canadian Whiskies**

Canadian Club Classic  
Canadian Club  
Royal Canadian  
Northern Light  
Gooderham's Rich & Rare

#### **Imported Scotch Whiskies**

Ballantine's  
Lauder's  
Old Smuggler

#### **Straight Bourbon Whiskies**

Walker's DeLuxe  
Ten High

#### **American Sour Mash Bourbon Whiskey**

Maker's Mark

#### **American Blended Whiskey**

Imperial

#### **Tequila**

Two Fingers  
Arandas

#### **London Dry Gins**

Hiram Walker's Crystal Palace  
Booth's

#### **Vodka**

Hiram Walker's Crystal Palace

#### **Cordials and Fruit Flavored Brandies**

Hiram Walker's

#### **Cognacs**

Courvoisier  
Salignac

#### **Imported Liqueurs**

Kahlua  
Drambuie  
Tia Maria  
Häagen-Dazs

#### **Premium California Wines**

Callaway Vineyards

#### **Imported Fine Wines**

Those represented by  
Frederick Wildman & Sons, Limited



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